

SANTA CRUZ COUNTY FAIR, 14TH DAA
BALANCE SHEET
 October 31, 2012

ASSETS	2012	2011
Current Assets		
CASH	261,439	327,026
Junior Livestock Cash	10,868	1,868
Restricted Cash	-	-
Accounts Receivable	6,236	1,058
JLA Accounts Receivable	19,300	27,821
Deferred Charges	9,427	(2,161)
Total Current Assets	307,270	355,612
Fixed Assets		
Construction In Progress	10,373	16,177
Land	8,500	8,500
Bldgs & Impr	2,042,692	2,153,492
Equipments	2,605	6,358
Total Fixed Assets	2,064,171	2,184,528
TOTAL ASSETS	2,371,441	2,540,140

LIABILITIES & RETAINED EARNINGS

Liabilities		
Fees Collected	45	-
Accounts Payable	11,665	152,474
JLA Accounts Payable	-	-
Payroll taxes	3,336	9,615
Workers Com/General Liability	-	-
Payroll Withholdings	55	(381)
Deferred Income	34,535	55,943
Guarantee Deposits	5,020	5,420
Leave Liability	17,463	28,477
Workers' Compenstaion	(12,889)	1,461
Long Term Debt	-	-
JLA Consignment	-	-
Trust Liability - Ocean Speedway	-	-
Total Liabilities	59,230	253,009
Retained Earnings		
Junior Livestock Reserve	30,078	30,012
Net Reserve for Operation	166,264	45,157
Net Reserve for Capital Assets	2,115,870	2,211,961
Total Retained Earnings	2,312,211	2,287,130
TOTAL LIABILITIES & RETAINED EARNINGS	2,371,441	2,540,140

Current Ratio **3.86**

SANTA CRUZ COUNTY FAIR, 14TH DAA
Cash and Cash Equivalent
October 31, 2012

Cash

Petty Cash	11100	300.00
Change Fund - Admissions	11200	-
Change Fund - Cash Register	11210	100.00
Change Fund - Flea Market Parking	11220	-
Cash - Operating Rabobank# 0079186984	11300	257,304.45
Cash - Livestock Awards SBBT #45036720	11350	2,747.85
Cash - Premium Rabobank# 0079186988	11410	387.41
Cash - Payroll Rabobank# 0079186992	11500	(3,390.69)
Cash - LAIF	11600	1,455.24
Cash-SCCB Savings #26000158	11601	-
Cash-SCCB Savings #23003007	11800	2,535.00
Cash-SCCB CD#272617	11810	-
Cash-FNB Savings #101977544	11820	-

\$ 261,439.26

Junior Livestock Auction

Rabobank - Livestock	11700	10,868.42
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10,868.42

Restricted

Cash SCCB - Ocean Spee	11720	-
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\$ -

Total Cash Accounts

\$ 272,307.68

SANTA CRUZ COUNTY FAIR, 14TH DAA
ACCOUNTS PAYABLE
October 31, 2012

Operating Accounts Payable

Invoice Date	Vendor	Invoice #	Amount
10/30/2012	Ace Hardware	101177	8.11
10/20/2012	AT&T	3799290	8.51
10/20/2012	AT&T	3800277	145.57
10/20/2012	AT&T	3800278	151.15
10/20/2012	AT&T	3800279	200.61
10/25/2012	AT&T	3808104	(8.32)
10/25/2012	AT&T	3808229	(5.71)
10/31/2012	B IMPRESSED	2B1336350	368.05
10/25/2012	Central Electric	A35713	370.31
10/26/2012	CINDY FICHTER	10/26/12	159.00
10/24/2012	DAVID KEGEBEIN	164341	720.65
10/31/2012	DAVID KEGEBEIN	164492	15.70
10/14/2012	DENISE USHER	1728	270.00
12/31/2011	Department Of Justice	889711	3,102.50
10/25/2012	East Lake Village Hardware	58470	5.23
10/30/2012	East Lake Village Hardware	58777	17.84
10/17/2012	Electrical Distributors Company	S3056590.002	10.44
10/25/2012	Electrical Distributors Company	S3056590.003	31.30
10/25/2012	Employment Development Department	L0532162944	865.00
10/27/2012	Granite Rock	728577	305.19
10/30/2012	Harrison's Color Corner	10733	41.67
10/29/2012	Lynne Grossi	1ZA5625F0362287697	74.10
10/12/2012	Monterey Bay Horsemenahip & Therapeutic	10/12/12	600.00
10/20/2012	PRAXAIR DISTRIBUTION INC.	44326734	81.45
10/25/2012	PRAXAIR DISTRIBUTION INC.	44426955	83.70
10/31/2012	Salispuedes Sanitary District	Oct 2012	916.17
10/31/2011	TW SERVICES, INC.	4383	769.00
10/27/2012	URETSKY SECURITY	1742	999.00
10/30/2012	WATER SAMPLING SERVICES	120930-SCF	1,358.50
Total General Accounts Payable			(11,664.72)

JLA Accounts Payable

Invoice Date	Vendor	Invoice #	Amount
Total JLA A/P			0.00
Total Accounts Payable			(11,664.72)

SANTA CRUZ COUNTY FAIR, 14TH DAA
ACCOUNTS RECEIVABLE
 October 31, 2012

ACCOUNTS RECEIVABLE

Invoice Date	Customer Name	Invoice #	Amount
12/31/2007	Overpayment OT Employee A - 2007		20,000.00
7/31/2010	Nine Bell-Hat & Cap		200.00
8/13/2010	NSF Check, Heidi Linden		31.50
8/23/2010	NSF Check, Stacy Wilson		30.00
8/26/2010	NSF Check, Aivia Press		275.00
9/16/2010	NSF Check, Pamela Moreno		59.00
9/29/2010	Return Check on 9/29		81.00
3/31/2011	NSF Check on 3/31		275.00
8/31/2011	Return Item on 8/24	je 9-4	18.00
8/31/2011	Return Item on 8/8	je 9-4	9.00
10/31/2011	Return Item on 10/27	je 10-4	25.00
12/31/2011	Franchise Tax Board-T. Anguiano	je 10-4	91.13
4/4/2012	ACO PACIFIC, INC.	je 12-9	4,941.00
9/30/2012	NSF Check on 9/17/12, David Lira/Judy He	20110166	200.00
General Receivable		<u>26,235.63</u>	
Accounts Receivable Clearing Acct		-	
Allowance for Doubtful Accounts		<u>(20,000.00)</u>	
		<u>6,235.63</u>	
UI Receivables		-	
Interest Receivables		-	
CCA Receivables		-	
		<u>-</u>	
Net General Receivables			6,235.63
 JLA ACCOUNTS RECEIVABLE			
Due from Buyers 2008 ~Jimmy Saldate		1,850.00	
2012 Due from Buyers		17,449.51	
JLA Receivables			19,299.51
Total Accounts Receivable			<u>\$ 25,535.14</u>

14TH DAA, SANTA CRUZ COUNTY FAIR
STATEMENT OF OPERATIONS
October-12

	Acct. No.	Actuals 2011	Prior YTD 10/31/11	Current YTD 10/31/12	Budget 2012	Balance of Budget	% Used 2012
OPERATING REVENUES:							
Admissions	41000	373,297	370,297	371,335	382,000	10,665	97%
Commercial Space	41500	40,480	39,180	40,930	39,000	(1,930)	105%
Concessions	42000	211,952	211,734	232,842	207,500	(25,342)	112%
Exhibits	43000	15,325	15,325	15,470	15,000	(470)	103%
Horse Show	44000	14,005	14,005	70,705	15,000	(55,705)	471%
Miscellaneous Fair	47000	85,993	81,885	138,387	91,500	(46,887)	151%
Interim Revenue	48000	466,821	405,914	246,909	462,500	215,591	53%
Prior Year Revenue Adjustment	49000	14,719	(910)	1,407	-	(1,407)	0%
Other Operating Revenue	49500	3,196	2,547	4,143	5,000	858	83%
		1,225,789	1,139,977	1,122,126	1,217,500	95,374	92%
OPERATING EXPENDITURES:							
Administrative Expenses	50000	441,532	385,118	103,156	184,390	81,234	56%
Maintenance Expenses	52000	660,423	612,908	345,603	450,000	104,397	77%
Publicity	54000	123,185	118,158	64,125	96,700	32,575	66%
Attendance	56000	92,495	82,549	111,974	128,500	16,526	87%
Miscellaneous Fair Expenses	57000	27,240	26,258	21,844	22,000	156	99%
Premiums	58000	20,995	19,267	18,765	24,000	5,235	78%
Exhibits	63000	167,239	155,324	121,801	113,500	(8,301)	107%
Horse Show	64000	25,473	27,786	37,568	12,500	(25,068)	301%
Fair Entertainment	66000	136,237	136,237	110,469	112,000	1,531	99%
Equipment Expense - Operating	72300	-	-	-	5,000	5,000	0%
Prior Year	80000	5,402	1,326	4,061	(12,000)	(16,061)	-34%
Cash Shortage/Over	85000	266	266	(66)	-	66	0%
Capital Expenditures	91000	-	-	-	-	-	0%
Other	94500	18,420	15,025	-	-	-	0%
		1,718,907	1,580,221	939,300	1,136,590	197,290	83%
Net Operating Profit/Loss Before Depn		(493,118)	(440,244)	182,826	80,910	(101,916)	226%
Depreciation Expense	90000	127,260	101,430	92,553	122,000	29,447	76%
Net Operating Profit/Loss After Depn		(620,378)	(541,674)	90,273	(41,090)	(131,363)	-220%
State Allocations - F&E		143,200	-	-	-	-	0%
Fairs 2000 Funding		-	-	-	-	-	0%
Other (Flex Capital used for Operating)		166,858	63,154	63,154	-	(63,154)	0%
Net Profit/Loss Before Depre w/ Allocation		(183,060)	(377,090)	245,980	80,910	(165,070)	304%
Net Profit/Loss After Depre w/ Allocation		(310,320)	(478,520)	153,427	(41,090)	(194,517)	-373%

Detail of Revenues

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 10/31/11	Current YTD 10/31/12	Budget 2012	Balance of Budget	% Used 2012
ADMISSIONS TO GROUNDS							
Gate Admissions	41010	343,907	340,907	328,390	342,000	13,610	96%
Discount Fair Admission	41020	29,390	29,390	42,945	40,000	(2,945)	107%
TOTAL ADMISSION TO GROUNDS	41000	373,297	370,297	371,335	382,000	10,665	97%
INDUSTRIAL & COMMERCIAL SPACE							
Commercial Space Revenue	41500	-	-	-	-	-	0%
Outside Commercial Space	41510	38,830	37,530	38,480	37,500	(980)	103%
Inside Commercial Space	41520	1,650	1,650	2,450	1,500	(950)	163%
TOTAL INDUSTRIAL & COMMERCIAL SPACE	41500	40,480	39,180	40,930	39,000	(1,930)	105%
CONCESSION REVENUE							
Carnival	42100	62,365	62,365	66,702	63,000	(3,702)	106%
Carnival - Pre-Sale	42110	6,786	6,786	5,816	5,000	(816)	116%
Carvinal - Pre-Sale - POP	42120	-	-	-	-	-	0%
Food Concessions	42200	124,010	121,316	121,373	120,000	(1,373)	101%
Non-Food Concessions	42300	2,472	2,472	5,540	2,000	(3,540)	277%
Percentage - Fair Alcohol	42310	16,319	18,795	33,411	17,500	(15,911)	191%
TOTAL CONCESSION REVENUE	42000	211,952	211,734	232,842	207,500	(25,342)	112%
EXHIBIT REVENUE							
Entry Fees	43100	15,325	15,325	14,230	15,000	771	95%
Donated & Sponsored Awards	43200	-	-	150	-	(150)	0%
Cash Sponsorship	43210	-	-	1,000	-	(1,000)	0%
Trophy / Ribbon Sponsorship	43220	-	-	90	-	(90)	0%
Advertising Premium Book	43300	-	-	-	-	-	0%
Other - Depart Expense Ck Credit	43400	-	-	-	-	-	0%
TOTAL EXHIBIT REVENUE	43000	15,325	15,325	15,470	15,000	(470)	103%
HORSE SHOW							
Entry Fees Horse Show	44200	11,930	11,930	59,803	13,000	(46,803)	460%
Horse Show Sponsor	44300	-	-	8,767	-	(8,767)	0%
Cash Sponsorship	44310	-	-	235	-	(235)	0%
Horse Stall Fees	44400	2,075	2,075	1,900	2,000	100	95%
Other - Horse Show Sponsor	44600	-	-	-	-	-	0%
TOTAL HORSE SHOW REVENUE	44000	14,005	14,005	70,705	15,000	(55,705)	471%

Detail of Revenues

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 10/31/11	Current YTD 10/31/12	Budget 2012	Balance of Budget	% Used 2012
MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)							
Parking Lot	47100	69,169	68,921	69,993	70,000	7	100%
Utility Fee Reimbursement	47300	60	60	20	500	480	4%
Stall Fees - Fairtime	47500	-	-	475	-	(475)	0%
Camp Parking	47700	2,345	1,720	3,390	-	(3,390)	0%
Fair Camping	47710	6,290	6,290	10,185	7,500	(2,685)	136%
Other - Fairtime Revenue	47800	2,093	1,483	171	1,500	1,329	11%
Souvenirs/merchandise	47810	-	-	7,621	-	(7,621)	0%
Service Fees	47820	(4)	(4)	-	-	-	0%
Revenue Protection Monies	47830	-	-	-	-	-	0%
Suspense for Cash Register	47890	-	-	-	-	-	0%
Sponsorships	47900	-	-	-	12,000	12,000	0%
Fair Sponsorships	47910	6,041	3,416	26,750	-	(26,750)	0%
Junior Fairboard Revenues	47920	-	-	-	-	-	0%
Grants	47930	-	-	-	-	-	0%
Fairtime Donation	47940	-	-	133	-	(133)	0%
Fair Sponsorship - Friends of the Fair	47950	-	-	20,662	-	(20,662)	0%
Livestock Awards Donations	47960	-	-	(1,013)	-	1,013	0%
TOTAL MISCELLANEOUS FAIR	47000	85,993	81,885	138,387	91,500	(46,887)	151%
INTERIM REVENUE							
Building Rentals	48100	-	-	-	115,000	115,000	0%
Rental - Rodgers House	48101	903	553	263	-	(263)	0%
Rental - Crosetti Building	48110	56,898	45,175	31,186	-	(31,186)	0%
Rental - Harvest Building	48120	50,698	39,648	57,658	-	(57,658)	0%
Rental - Arts Building	48130	10,446	8,846	9,500	-	(9,500)	0%
Rental - Grange	48140	1,350	600	1,250	-	(1,250)	0%
Rental - Other Buildings, Railr	48150	-	-	-	-	-	0%
Rental - Heritage Hall	48160	-	-	-	-	-	0%
Rental - Amphitheater	48200	700	500	200	315,000	314,800	0%
Rental - Horse Shows	48210	86,955	69,305	22,772	-	(22,772)	0%
Rental - Trailer Rally	48220	1,325	1,325	750	-	(750)	0%
Rental - Picnic	48230	-	-	-	-	-	0%
Rental - Auto Races	48250	60,000	60,000	60,800	-	(60,800)	0%
Rental - Other Grounds	48260	106,441	89,718	54,493	-	(54,493)	0%
Rental - Equipment	48300	512	(348)	2,941	1,500	(1,441)	196%
Concession Revenue - Interim	48400	400	400	807	2,000	1,193	40%
S CCF Heritage Foundation	48410	-	-	1,020	-	(1,020)	0%
Jennie May's / Horse Show	48420	-	-	-	-	-	0%
Ocean Honda Speedway Concession	48430	-	-	-	-	-	0%
Utility Fee Reimbursement	48500	-	-	-	-	-	0%
Interim Parking Revenue	48600	90,044	90,044	1,550	25,000	23,450	6%
Other Interim Revenue	48700	-	-	-	4,000	4,000	0%
Grounds Concession %	48710	-	-	-	-	-	0%
Staff Labor	48720	150	150	1,070	-	(1,070)	0%
CFSA Unemployment Reimbursement	48730	-	-	-	-	-	0%
Other Misc Non-Fair Revenue	48740	-	-	200	-	(200)	0%
Sound System Rental	48750	-	-	450	-	(450)	0%
TOTAL INTERIM REVENUE	48000	466,821	405,914	246,909	462,500	215,591	53%
TOTAL PRIOR YEAR REVENUE ADJ	49000	14,719	(910)	1,407	-	(1,407)	0%
OTHER OPERATING REVENUE							
Interest Earnings	49510	1,120	703	165	1,000	835	16%
Discounts	49520	-	-	-	-	-	0%
Crosetti Kitchen - MBDT	49530	-	-	-	1,000	1,000	0%
Other	49540	2,076	1,844	3,978	3,000	(978)	133%
TOTAL OTHER OPERATING REVENUE	49500	3,196	2,547	4,143	5,000	858	83%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 10/31/11	Current YTD 10/31/12	Budget 2012	Balance of Budget	% Used 2012
ADMINISTRATION EXPENSE							
Salaries & Wages - Perm Emp Adm	50100	89,562	80,913	-	-	-	0%
Salaries & Wages - Temp Emp Adm	50200	65,832	63,266	16,997	26,000	9,003	65%
Benefits - Admin	50300	-	-	-	-	-	0%
Employee Benefits - Admin	50310	18,713	16,866	623	-	(623)	0%
Employee Payroll Taxes - Admin	50320	9,879	8,583	298	1,820	1,522	16%
Workman's Comp. Insurance	50330	12,020	9,239	1,066	250	(816)	426%
Compensated Leave Expense	50340	(6,509)	(4,351)	104	2,020	1,916	5%
Professional Services (Contractual)	50400	135,135	110,690	10,638	40,000	29,362	27%
Professional Svcs - Wtr/Copier	50410	5,930	5,111	2,107	-	(2,107)	0%
Director Expense	50500	2,492	2,545	-	-	-	0%
Travel / Training Expense	50600	465	465	-	2,000	2,000	0%
Mgmt Travel / Training Expense	50610	3,401	2,962	-	-	-	0%
Employee Travel / Training Expense	50620	69	69	-	-	-	0%
Other Travel / Training Expense	50630	629	629	-	-	-	0%
Office Supplies & Expense	50700	28,265	27,134	6,063	22,000	15,937	28%
Bank Service Charge	50710	20	20	-	-	-	0%
Telephone & Postage	50800	-	-	-	17,000	17,000	0%
Telephone	50810	12,588	9,636	6,093	-	(6,093)	0%
Postage	50820	5,498	4,796	3,803	-	(3,803)	0%
Dues & Subscriptions	50900	4,217	4,042	2,288	5,000	2,713	46%
Insurance	51000	33,096	27,837	28,459	35,000	8,541	76%
Other Misc Admin Expense	51100	13,174	12,343	9,079	8,500	(579)	107%
Licenses & Permits	51101	-	-	979	-	(979)	0%
Unemployment Insurance	51200	7,055	2,322	16,561	1,300	(15,261)	1274%
Audit Cost	51300	-	-	-	15,000	15,000	0%
Current year - Bad Debt Expense	51400	-	-	-	8,500	8,500	0%
TOTAL ADMINISTRATION EXPENSE	50000	441,532	385,118	103,156	184,390	81,234	56%
MAINTENANCE & GENERAL OPERATIONS							
Salaries & Wages - Perm Emp Main	52100	41,969	34,959	40,562	42,000	1,438	97%
Salaries & Wages - Temp Emp Main	52200	184,150	179,942	86,711	90,000	3,289	96%
Employee Benefits Maint	52210	21,813	19,287	22,051	11,380	(10,671)	194%
Payroll Taxes Maint	52220	6,616	6,044	5,022	9,200	4,178	55%
Workman's Comp Insurance	52230	16,902	13,887	8,246	420	(7,826)	1963%
Professional Svcs - Interim Security	52300	21,419	23,931	(3,238)	20,000	23,238	-16%
Professional Svcs - Well Service	52310	5,424	4,176	13,154	-	(13,154)	0%
Rental - Maintenance Equipment	52500	-	-	-	5,000	5,000	0%
Rental - Other Equipment	52510	1,859	1,859	-	-	-	0%
Temp Electrical Work	52700	-	-	-	20,000	20,000	0%
Light, Heat, Water and Power	52800	-	-	-	92,000	92,000	0%
Sewer Fees	52810	14,071	11,322	9,162	-	(9,162)	0%
Electricity	52820	64,980	58,871	55,672	-	(55,672)	0%
Gas	52830	3,087	2,079	4,029	-	(4,029)	0%
Maintenance of Equipment	52900	23,868	23,469	11,943	25,000	13,057	48%
Fuel	52910	12,621	14,317	8,888	-	(8,888)	0%
Maintenance of Bldgs & Grounds	53000	-	-	-	50,000	50,000	0%
Crosetti Building	53010	2,143	1,783	-	-	-	0%
Harvest Building	53020	527	196	88	-	(88)	0%
Arts Building	53030	-	-	-	-	-	0%
Nextel / TriWireless	53040	-	-	-	-	-	0%
First Alarm Service	53050	-	-	-	-	-	0%
General Grounds	53060	69,004	59,937	43,643	-	(43,643)	0%
Miscellaneous Buildings	53070	33,122	30,710	3,242	-	(3,242)	0%
Restrooms	53080	541	541	464	-	(464)	0%
Horse Show Area	53090	3,484	3,484	9,239	-	(9,239)	0%
Trash Removal / Cleanup, Nonfair	53100	24,512	23,158	23,223	28,000	4,777	83%
Other Maintenance Expense	53200	9,309	8,548	776	22,000	21,224	4%
Special Repairs & Maintenance	53300	98,793	90,195	2,725	35,000	32,275	8%
Rodgers House	53310	120	120	-	-	-	0%
Fairs 2000 Expense	53400	-	-	-	-	-	0%
TOTAL MAINTENANCE EXPENSE	52000	660,333	612,818	345,603	450,000	104,397	77%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 10/31/11	Current YTD 10/31/12	Budget 2012	Balance of Budget	% Used 2012
PUBLICITY EXPENSE							
Professional Services - Media	54200	11,681	10,223	1,196	15,000	13,804	8%
Supplies & Expense	54300	248	248	-	500	500	0%
Advertising	54400	101,301	97,732	61,820	78,000	16,180	79%
Promotional Expense	54500	4,188	4,188	1,109	2,000	891	55%
Public Relation Expense	54600	605	605	-	1,200	1,200	0%
Pre-Fair Expense	54700	-	-	-	-	-	0%
Other - Flags, Banners, Posters	54800	5,162	5,162	-	-	-	0%
TOTAL PUBLICITY EXPENSE	54000	123,185	118,158	64,125	96,700	32,575	66%
ATTENDANCE OPERATIONS							
Salaries & Wages - Permanent	56100	-	-	-	-	-	0%
Salaries & Wages - Temporary	56101	4,871	4,871	5,984	17,000	11,017	35%
Employee Benefits	56110	-	-	-	-	-	0%
Payroll Taxes	56120	71	71	95	200	105	47%
Workman's Comp Insurance	56130	339	292	393	1,000	607	39%
Professional Services	56200	67,962	61,670	23,542	95,000	71,458	25%
Admission Helper / Contractual	56210	-	-	4,800	-	(4,800)	0%
Fairtime Security	56220	-	-	39,936	-	(39,936)	0%
Fairtime Security - Livestock	56225	-	-	(418)	-	418	0%
Interim Security	56230	-	-	5,585	-	(5,585)	0%
Fairtime Sheriff	56240	-	-	13,931	-	(13,931)	0%
Interim Sheriff	56250	-	-	6,550	-	(6,550)	0%
Supplies & Expense	56300	18,724	15,115	11,041	15,000	3,959	74%
Other	56400	530	530	535	300	(235)	178%
TOTAL ATTENDANCE OPERATIONS	56000	92,495	82,549	111,974	128,500	16,526	87%
MISCELLANEOUS FAIR EXPENSE							
Miscellaneous Fair	57000	1,921	1,921	4,870	-	(4,870)	0%
Parking Lot	57100	-	-	-	-	-	0%
Salaries & Wages - Perm, Parking Lot	57101	9,198	9,198	10,059	-	(10,059)	0%
Salaries & Wages - Temp, Parking Lot	57102	-	-	-	10,000	10,000	0%
Parking Lot Salaries	57110	-	-	-	-	-	0%
Fair Parkers / Contractual	57120	-	-	-	-	-	0%
Program Expense, Parking, Contractual	57200	534	534	-	5,000	5,000	0%
Exhibit Guide	57400	7,138	7,138	6,894	6,000	(894)	115%
Parking Lot Expense Fairtime	57700	919	919	21	-	(21)	0%
Other	57800	2,316	2,316	-	1,000	1,000	0%
Other, Miscellaneous	57830	982	-	-	-	-	0%
Commerical / Concession Exhibits	57900	4,232	4,232	-	-	-	0%
TOTAL MISCELLANEOUS FAIR	57000	27,240	26,258	21,844	22,000	156	99%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 10/31/11	Current YTD 10/31/12	Budget 2012	Balance of Budget	% Used 2012
PREMIUM EXPENSE (Excluding Horse Show)							
Cash Awards	58100	19,769	18,041	18,731	22,000	3,269	85%
Trophies / Ribbons / Medals	58200	1,226	1,226	-	2,000	2,000	0%
Sponsored Cash Awards	58300	-	-	-	-	-	0%
Sponsored Trophies / Ribbons	58400	-	-	34	-	(34)	0%
Junior Fairboard Expenses	58500	-	-	-	-	-	0%
TOTAL PREMIUM EXPENSE	58000	20,995	19,267	18,765	24,000	5,235	78%
EXHIBIT EXPENSE							
Salaries & Wages - Permanent	63100	46,479	41,655	33,133	37,000	3,867	90%
Salaries & Wages - Temporary	63101	10,028	10,028	-	-	-	0%
Employee Benefits	63110	21,327	17,307	18,845	18,150	(695)	104%
Payroll Taxes	63120	4,795	4,385	2,130	-	(2,130)	0%
Workman's Comp. Insurance	63130	3,233	2,412	1,958	350	(1,608)	559%
Judges	63200	9,351	9,697	12,737	10,000	(2,737)	127%
Professional Svcs - Dept Contracts	63300	34,678	33,928	21,938	22,000	63	100%
Supplies & Expense	63400	15,142	15,142	16,371	9,000	(7,371)	182%
Rabbit Dept / JFB Expense	63410	65	65	-	-	-	0%
Livestock Dept Expense	63420	(82)	(82)	93	-	(93)	0%
Livestock Photography	63425	-	-	-	-	-	0%
Ag Hort Expense	63430	-	-	-	-	-	0%
Home Arts Expense	63440	-	-	(50)	-	50	0%
Youth / Technology Expenses	63450	-	-	74	-	(74)	0%
Photography Expense	63460	-	-	-	-	-	0%
Fine Arts / Poetry Expenses	63470	-	-	(3,000)	-	3,000	0%
Home Brew Expense	63480	-	-	-	-	-	0%
Floriculture Expense	63490	248	-	-	-	-	0%
Poultry Expense	63500	497	497	300	15,000	14,700	2%
Ag Education / Amateur Wine Expense	63510	-	-	-	-	-	0%
Yesterday's Farm	63520	-	-	-	-	-	0%
Carcass Contests	63530	2,933	1,745	-	-	-	0%
Hobbies & Collectibles Expense	63540	-	-	-	-	-	0%
Decorations for Exhibits	63600	-	-	-	2,000	2,000	0%
Tent & Booth Rental Exhibits	63650	18,545	18,545	17,272	-	(17,272)	0%
Bug Barn	63670	-	-	-	-	-	0%
Other - Admin Tickets, Taffeta	63700	-	-	-	-	-	0%
TOTAL EXHIBIT EXPENSE	63000	167,239	155,324	121,801	113,500	(8,301)	107%
HORSE SHOW EXPENSE (Excluding Premiums)							
Judges	64200	3,647	3,647	754	3,000	2,246	25%
Professional Svcs - Horse Show Coordinat	64300	938	938	1,557	4,000	2,443	39%
Supplies & Expense	64400	16,792	17,208	26,541	4,000	(22,541)	664%
Cattle Fees	64500	1,897	3,793	7,910	-	(7,910)	0%
Fair, Horse Show Awards	64600	2,200	2,200	(35)	1,500	1,535	-2%
Trophies, Medals, Ribbons	64720	-	-	841	-	(841)	0%
TOTAL HORSE SHOW EXPENSE	64000	25,473	27,786	37,568	12,500	(25,068)	301%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 10/31/11	Current YTD 10/31/12	Budget 2012	Balance of Budget	% Used 2012
FAIR ENTERTAINMENT EXPENSE							
Salaries & Wages	66100	-	-	-	-	-	0%
Employee Benefits	66110	-	-	-	-	-	0%
Payroll Taxes	66120	-	-	-	-	-	0%
Workman's Comp. Insurance	66130	-	-	-	-	-	0%
Professional Services	66200	11,000	11,000	11,000	15,000	4,000	73%
Entertainment Helpers / Fair	66210	-	-	-	-	-	0%
Supplies & Expense	66300	8,436	8,436	8,726	2,000	(6,726)	436%
Ground Entertainment	66500	59,531	59,531	48,103	50,000	1,897	96%
Amphitheater Entertainment	66600	34,805	34,805	23,730	30,000	6,270	79%
Other - Sound/Lights, Radios	66700	22,465	22,465	18,910	15,000	(3,910)	126%
TOTAL FAIRTIME ATTRACTIONS	66000	136,237	136,237	110,469	112,000	1,531	99%
EQUIPMENT EXPENSE (LIST)							
Non Capitalized(cost less than \$5000 and life less than one year)							
Equipment Expense - Operating		-	-	-	5,000	5,000	0%
TOTAL EQUIPMENT EXPENSE	72300	-	-	-	5,000	5,000	0%
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT							
Prior Year Expense Adjustment	80010	5,402	1,326	4,061	(12,000)	(16,061)	-34%
Bad Debt Expense	80020	-	-	-	-	-	0%
Prior Year Depreciation Expense	80020	-	-	-	-	-	0%
General Expense Adjustment	81010	-	-	-	-	-	0%
PRIOR YEAR OPERATING EXPENSE	80000	5,402	1,326	4,061	(12,000)	(16,061)	-34%
CASH SHORTAGES & OVERAGES							
Cash Shortage / Overage - Gates	85100	266	266	(66)	-	66	0%
Cash Shortage / Overage - Souveniers	85200	-	-	-	-	-	0%
CASH (OVER)/UNDER	85000	266	266	(66)	-	66	0%
DEPRECIATION EXPENSE							
Depreciation Expense	90000	127,260	101,430	92,553	122,000	29,447	76%
TOTAL DEPRECIATION EXPENSE	90000	127,260	101,430	92,553	122,000	29,447	76%
CAPITAL EXPENDITURE (LIST)							
Capital Expenditure - Land	91100	-	-	-	-	-	0%
Capital Expenditure - Buildings	91200	-	-	-	-	-	0%
Capital Expenditure - Equipment	91300	-	-	-	-	-	0%
Prior year Expense Adjustment	91400	-	-	-	-	-	0%
TOTAL CAPITAL EXPENDITURES	91000	-	-	-	-	-	0%
OTHER OPERATING EXPENSES							
Expenditure - Master Plan	93500	18,420	15,025	-	-	-	0%
Other	94500	-	-	-	-	-	0%
TOTAL OTHER OPERATING EXPENSES	94500	18,420	15,025	-	-	-	0%

Statement of Operations - Junior Livestock Auction

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 10/31/11	Current YTD 10/31/12	Budget 2012	Balance of Budget	% Used 2012
RESOURCES, JANUARY 1:	25100	21,445	30,012	30,078			
AUCTION REVENUES:							
JLA - Livestock Auction	47600	-	-	-	-	-	0%
JLA - Percentage from Auction	47610	14,790	14,790	17,595	-	(17,595)	0%
JLA - Sponsorship	47620	-	-	2,600	-	(2,600)	0%
JLA - Advertising Sales	47630	-	-	-	-	-	0%
JLA - Reimbursements	47640	-	-	-	-	-	0%
JLA - Prior Year Revenue Adjustment	47650	80	-	-	-	-	0%
JLA - Other	47660	5,500	5,205	5,764	-	(5,764)	0%
TOTAL REVENUES	47600	20,370	19,995	25,959	-	(25,959)	0%
TOTAL RESOURCES AVAILABLE		41,815	50,007	56,037			
AUCTION EXPENDITURES:							
JLA - Junior Livestock Auction	57600	-	-	-	-	-	0%
JLA - Payments to Sellers	57610	-	-	-	-	-	0%
JLA - BBQ, Lunch, Dinner	57620	727	727	-	-	-	0%
JLA - Labor Costs	57630	2,038	2,788	750	-	(750)	0%
JLA - Supplies & Expenses	57640	36,139	26,447	16,153	-	(16,153)	0%
JLA - Publicity	57650	-	-	-	-	-	0%
JLA - Leases and/or Rentals	57660	-	-	-	-	-	0%
JLA - Fuel & Utilities	57670	-	-	-	-	-	0%
JLA - Other	57680	-	-	-	-	-	0%
JLA - Prior Year Expense Adjustment	57690	(25)	(25)	424	-	(424)	0%
TOTAL EXPENDITURES	57600	38,879	29,937	17,327	-	(17,327)	0%
RESOURCES, DECEMBER 31:	25100	2,936	20,071	38,710			
NET EFFECT		(18,509)	(9,942)	8,633			

Statement of Operations - Projects

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 10/31/11	Current YTD 10/31/12
REVENUES:				
Fairs 2000 Funding	31300	-	-	-
Outside Funding for Capital Assets	31700	5,839	-	564
Other F&E Project Funds	31800	-	8,177	-
Capital Project Revenue - CCA Projects	31900	5,000	-	-
TOTAL REVENUES		10,839	8,177	564
TOTAL RESOURCES AVAILABLE				
		10,839	8,177	564
EXPENSES:				
Capital Expenditure - Land	91100	-	-	-
Capital Expenditure - Buildings	91200	-	-	-
Capital Expenditure - Equipment	91300	-	-	-
Prior year Expense Adjustment	91400	-	-	-
Expenditure - F&E Land	92100	-	-	-
Expenditure - F&E Buildings & Improv	92200	10,839	-	-
Expenditure - F&E Equipment	92300	-	-	-
Expenditure - F&E Repairs Mtc	92300	-	-	-
Expenditure - F&E Other	92300	-	-	-
Expenditure - CFSA Land	92300	-	-	-
Expenditure - CFSA Bldg & Grnds	93200	-	-	-
Expenditure - CFSA Equipment	93200	-	-	-
Expenditure - CFSA/CCA Other	93400	-	-	-
TOTAL EXPENDITURES		10,839	-	-
RESOURCES, DECEMBER 31:				
	29200	-	8,177	564
NET EFFECT				
		-	8,177	564

14TH DAA, SANTA CRUZ COUNTY FAIR

	Actual Jan-12	Actual Feb-12	Actual Mar-12	Actual Apr-12	Actual May-12	Actual Jun-12	Actual Jul-12	Actual Aug-12	Actual Sep-12	Actual Oct-12	Actual Nov-12	Actual Dec-12	TOTAL 2012
BEGINNING RESERVE	2,128,143	2,109,980	2,079,110	2,084,657	2,090,320	2,055,425	2,078,604	2,028,815	2,024,489	2,292,922	2,281,570	2,261,682	2,128,143
STATE ALLOCATION:	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER:	-	-	-	-	2,813	52,000	-	8,341	-	-	-	-	63,154
OPERATING REVENUES:													
Admissions	-	-	-	-	-	-	-	-	355,928	15,408	-	-	371,335
Commercial Space	-	-	-	-	-	-	-	550	40,380	-	-	-	40,930
Concessions	-	-	-	-	-	-	-	-	226,817	6,024	-	-	232,842
Exhibits	-	-	-	-	-	-	-	3,779	11,691	-	-	-	15,470
Horse Show	20	-	-	-	-	-	-	42,245	25,760	2,680	-	-	70,705
Miscellaneous Fair	205	50	900	15,000	(55)	(650)	8,500	9,957	98,550	5,930	-	-	138,387
Interim Revenue	16,798	17,221	37,508	31,129	20,764	30,859	30,371	24,853	14,928	22,477	-	-	246,909
Prior Year Revenue Adjustment	(950)	(200)	800	-	5	-	-	1,752	-	-	-	-	1,407
Other Operating Revenue	80	-	-	540	678	66	287	1,147	49	1,296	-	-	4,143
TOTAL OPERATING REVENUES	16,153	17,071	39,208	46,669	21,392	30,275	39,157	84,282	774,103	53,815	-	-	1,122,126

TOTAL AVAILABLE FUNDS	2,144,296	2,127,051	2,118,318	2,131,326	2,114,525	2,137,700	2,117,761	2,121,439	2,798,592	2,346,737	2,281,570	2,261,682	3,313,424
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OPERATING EXPENDITURES:

Administrative Expenses	5,535	6,675	5,468	3,149	17,698	4,443	13,680	11,099	20,706	14,702	804	-	103,961
Maintenance Expenses	14,356	23,355	10,513	22,521	19,367	39,393	37,457	48,262	100,534	27,845	5,978	-	351,581
Publicity	-	98	96	350	-	-	7,761	5,771	50,014	34	-	-	64,125
Attendance	(879)	2,268	(3,401)	90	4,080	546	5,106	6,779	91,345	6,040	1,440	-	113,414
Miscellaneous Fair Expenses	-	-	-	-	6,894	-	-	1,400	12,361	1,188	-	-	21,844
Premiums	-	-	-	-	-	-	-	-	16,606	2,160	-	-	18,765
Exhibits	5,739	5,401	5,401	5,296	5,390	5,483	15,417	10,512	59,379	3,782	2,086	-	123,887
Horse Show	(5)	-	6	-	-	-	226	1,041	36,146	154	325	-	37,892
Fair Entertainment	-	-	-	-	-	-	-	1,066	109,403	-	-	-	110,469
Equipment Expense - Operating	-	-	-	-	-	-	-	-	-	-	-	-	-
Prior Year	315	(1,111)	6,328	345	(3,585)	(25)	22	1,765	-	8	-	-	4,061
Cash Shortage/Over	-	(1)	(5)	-	-	-	20	(1)	(80)	-	-	-	(66)
Depreciation Expense	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	111,064
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL EXPENDITURES	34,317	47,940	33,662	41,006	59,100	59,097	88,945	96,950	505,670	65,167	19,888	9,255	1,060,997

ENDING RESERVE	2,109,980	2,079,110	2,084,657	2,090,320	2,055,425	2,078,604	2,028,815	2,024,489	2,292,922	2,281,570	2,261,682	2,252,427	2,252,427
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