

14TH DAA, SANTA CRUZ COUNTY FAIR
STATEMENT OF OPERATIONS
 May-12

| | Acct. No. | Actuals 2011 | Prior YTD 5/31/11 | Current YTD 5/31/12 | Budget 2012 | Balance of Budget | % Used 2012 |
|---|-----------|------------------|-------------------|---------------------|-------------|-------------------|-------------|
| OPERATING REVENUES: | | | | | | | |
| Admissions | 41000 | 373,297 | 176 | - | - | - | 0% |
| Commercial Space | 41500 | 40,480 | - | - | - | - | 0% |
| Concessions | 42000 | 211,952 | - | - | - | - | 0% |
| Exhibits | 43000 | 15,325 | - | - | - | - | 0% |
| Horse Show | 44000 | 14,005 | - | 20 | - | (20) | 0% |
| Miscellaneous Fair | 47000 | 85,993 | 22 | 16,100 | - | (16,100) | 0% |
| Interim Revenue | 48000 | 466,821 | 189,724 | 123,421 | - | (123,421) | 0% |
| Prior Year Revenue Adjustment | 49000 | 14,719 | (960) | (345) | - | 345 | 0% |
| Other Operating Revenue | 49500 | 3,196 | 921 | 1,298 | - | (1,298) | 0% |
| | | 1,225,789 | 189,882 | 140,494 | - | (140,494) | 0% |
| OPERATING EXPENDITURES: | | | | | | | |
| Administrative Expenses | 50000 | 441,532 | 177,388 | 38,526 | - | (38,526) | 0% |
| Maintenance Expenses | 52000 | 660,423 | 274,367 | 91,675 | - | (91,675) | 0% |
| Publicity | 54000 | 123,185 | 3,765 | 544 | - | (544) | 0% |
| Attendance | 56000 | 92,495 | 5,629 | 2,158 | - | (2,158) | 0% |
| Miscellaneous Fair Expenses | 57000 | 27,240 | 87 | 6,894 | - | (6,894) | 0% |
| Premiums | 58000 | 20,995 | (25) | - | - | - | 0% |
| Exhibits | 63000 | 167,239 | 36,304 | 27,228 | - | (27,228) | 0% |
| Horse Show | 64000 | 25,473 | 3,023 | 1 | - | (1) | 0% |
| Fair Entertainment | 66000 | 136,237 | - | - | - | - | 0% |
| Equipment Expense - Operating | 72300 | - | - | - | - | - | 0% |
| Prior Year | 80000 | 5,402 | 727 | 2,292 | - | (2,292) | 0% |
| Cash Shortage/Over | 85000 | 266 | - | (6) | - | 6 | 0% |
| Capital Expenditures | 91000 | - | - | - | - | - | 0% |
| Other | 94500 | 18,420 | - | - | - | - | 0% |
| | | 1,718,907 | 501,265 | 169,311 | - | (169,311) | 0% |
| Net Operating Profit/Loss Before Depn | | (493,118) | (311,383) | (28,817) | - | 28,817 | 0% |
| Depreciation Expense | 90000 | 127,260 | - | 46,277 | - | (46,277) | 0% |
| Net Operating Profit/Loss After Depn | | (620,378) | (311,383) | (75,094) | - | 75,094 | 0% |
| State Allocations - F&E | | 143,200 | - | - | - | - | 0% |
| Fairs 2000 Funding | | - | - | - | - | - | 0% |
| Other (Flex Capital used for Operating) | | 166,858 | 2,813 | 2,813 | - | (2,813) | 0% |
| Net Profit/Loss Before Depre w/ Allocation | | (183,060) | (308,571) | (26,005) | - | 26,005 | 0% |
| Net Profit/Loss After Depre w/ Allocation | | (310,320) | (308,571) | (72,282) | - | 72,282 | 0% |

Detail of Revenues

14TH DAA, SANTA CRUZ COUNTY FAIR

| | Acct. No. | Actuals 2011 | Prior YTD 5/31/11 | Current YTD 5/31/12 | Budget 2012 | Balance of Budget | % Used 2012 |
|--|--------------|-----------------|----------------------|------------------------|----------------|----------------------|----------------|
| ADMISSIONS TO GROUNDS | | | | | | | |
| Gate Admissions | 41010 | 343,907 | - | - | - | - | 0% |
| Discounted Fair Admissions | 41020 | 29,390 | 176 | - | - | - | 0% |
| TOTAL ADMISSION TO GROUNDS | 41000 | 373,297 | 176 | - | - | - | 0% |
| INDUSTRIAL & COMMERCIAL SPACE | | | | | | | |
| Commercial Space Revenue | 41500 | - | - | - | - | - | 0% |
| Outside Commercial Space | 41510 | 38,830 | - | - | - | - | 0% |
| Inside Commercial Space | 41520 | 1,650 | - | - | - | - | 0% |
| TOTAL INDUSTRIAL & COMMERCIAL SPACE | 41500 | 40,480 | - | - | - | - | 0% |
| CONCESSION REVENUE | | | | | | | |
| Carnival | 42100 | 62,365 | - | - | - | - | 0% |
| Carnival - Pre-Sale | 42110 | 6,786 | - | - | - | - | 0% |
| Carnival - Pre-Sale - POP | 42120 | - | - | - | - | - | 0% |
| Food Concessions | 42200 | 124,010 | - | - | - | - | 0% |
| Non-Food Concessions | 42300 | 2,472 | - | - | - | - | 0% |
| Percentage - Fair Alcohol | 42310 | 16,319 | - | - | - | - | 0% |
| TOTAL CONCESSION REVENUE | 42000 | 211,952 | - | - | - | - | 0% |
| EXHIBIT REVENUE | | | | | | | |
| Entry Fees - Exhibitor | 43100 | 15,325 | - | - | - | - | 0% |
| Donated & Sponsored Awards | 43200 | - | - | - | - | - | 0% |
| Cash Sponsorship | 43210 | - | - | - | - | - | 0% |
| Trophy / Ribbon Sponsorship | 43220 | - | - | - | - | - | 0% |
| Advertising Premium Book | 43300 | - | - | - | - | - | 0% |
| Other - Depart Expense Ck Credit | 43400 | - | - | - | - | - | 0% |
| TOTAL EXHIBIT REVENUE | 43000 | 15,325 | - | - | - | - | 0% |
| HORSE SHOW | | | | | | | |
| Entry Fees Horse Show | 44200 | 11,930 | - | 20 | - | (20) | 0% |
| Horse Show Sponsor | 44300 | - | - | - | - | - | 0% |
| Cash Sponsorship | 44310 | - | - | - | - | - | 0% |
| Stall Fees | 44400 | 2,075 | - | - | - | - | 0% |
| Other - Horse Show Sponsor | 44600 | - | - | - | - | - | 0% |
| TOTAL HORSE SHOW REVENUE | 44000 | 14,005 | - | 20 | - | (20) | 0% |

Detail of Revenues

14TH DAA, SANTA CRUZ COUNTY FAIR

| | Acct. No. | Actuals 2011 | Prior YTD 5/31/11 | Current YTD 5/31/12 | Budget 2012 | Balance of Budget | % Used 2012 |
|---|--------------|-----------------|----------------------|------------------------|----------------|----------------------|----------------|
| MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction) | | | | | | | |
| Parking Lot | 47100 | 69,169 | - | - | - | - | 0% |
| Utility Fee Reimbursement | 47300 | 60 | - | - | - | - | 0% |
| Stall Fees - Fairtime | 47500 | - | - | - | - | - | 0% |
| Camp Parking | 47700 | 2,345 | - | 900 | - | (900) | 0% |
| Fair Camping | 47710 | 6,290 | - | - | - | - | 0% |
| Other - ICE | 47800 | 2,093 | 22 | - | - | - | 0% |
| Souvenirs | 47810 | - | - | - | - | - | 0% |
| Service Fees | 47820 | (4) | - | - | - | - | 0% |
| Revenue Protection Monies | 47830 | - | - | - | - | - | 0% |
| Suspense for Cash Register | 47890 | - | - | - | - | - | 0% |
| Sponsorships | 47900 | - | - | 200 | - | (200) | 0% |
| Fair Sponsorships | 47910 | 6,041 | - | 15,000 | - | (15,000) | 0% |
| Junior Fairboard Revenues | 47920 | - | - | - | - | - | 0% |
| Grants | 47930 | - | - | - | - | - | 0% |
| TOTAL MISCELLANEOUS FAIR | 47000 | 85,993 | 22 | 16,100 | - | (16,100) | 0% |
| INTERIM REVENUE | | | | | | | |
| Building Rentals | 48100 | - | - | - | - | - | 0% |
| Rental - Rodgers House | 48101 | 903 | - | 27 | - | (27) | 0% |
| Rental - Crosetti Building | 48110 | 56,898 | 24,425 | 15,986 | - | (15,986) | 0% |
| Rental - Harvest Building | 48120 | 50,698 | 24,450 | 24,650 | - | (24,650) | 0% |
| Rental - Arts Building | 48130 | 10,446 | 2,300 | 7,000 | - | (7,000) | 0% |
| Rental - Grange | 48140 | 1,350 | 250 | 250 | - | (250) | 0% |
| Rental - Other Buildings, Rair | 48150 | - | - | - | - | - | 0% |
| Rental - Amphitheater | 48200 | 700 | - | - | - | - | 0% |
| Rental - Horse Shows | 48210 | 86,955 | 14,250 | 5,625 | - | (5,625) | 0% |
| Rental - Trailer Rally | 48220 | 1,325 | 600 | 200 | - | (200) | 0% |
| Rental - Picnic | 48230 | - | - | - | - | - | 0% |
| Rental - Auto Races | 48250 | 60,000 | 30,000 | 40,000 | - | (40,000) | 0% |
| Rental - Other Grounds | 48260 | 106,441 | 39,932 | 26,466 | - | (26,466) | 0% |
| Rental - Equipment | 48300 | 512 | 665 | 1,675 | - | (1,675) | 0% |
| Concession Revenue - Interim | 48400 | 400 | 400 | 192 | - | (192) | 0% |
| S CCF Heritage Foundation | 48410 | - | - | - | - | - | 0% |
| Jennie May's / Horse Show | 48420 | - | - | - | - | - | 0% |
| Ocean Honda Speedway Concession | 48430 | - | - | - | - | - | 0% |
| Utility Fee Reimbursement | 48500 | - | - | - | - | - | 0% |
| Interim Parking Revenue | 48600 | 90,044 | 52,267 | - | - | - | 0% |
| Other Interim Revenue | 48700 | - | - | - | - | - | 0% |
| Grounds Concession % | 48710 | - | - | - | - | - | 0% |
| Staff Labor | 48720 | 150 | 150 | 900 | - | (900) | 0% |
| CFSA Unemployment Reimbursement | 48730 | - | - | - | - | - | 0% |
| Other Misc Non-Fair Revenue | 48740 | - | 34 | - | - | - | 0% |
| Sound System Rental | 48750 | - | - | 450 | - | (450) | 0% |
| TOTAL INTERIM REVENUE | 48000 | 466,821 | 189,724 | 123,421 | - | (123,421) | 0% |
| TOTAL PRIOR YEAR REVENUE ADJ | 49000 | 14,719 | (960) | (345) | - | 345 | 0% |
| OTHER OPERATING REVENUE | | | | | | | |
| Interest Earnings | 49510 | 1,120 | 182 | 51 | - | (51) | 0% |
| Discounts | 49520 | - | - | - | - | - | 0% |
| Crosetti Kitchen - MBDT | 49530 | - | - | - | - | - | 0% |
| Other | 49540 | 2,076 | 738 | 1,247 | - | (1,247) | 0% |
| TOTAL OTHER OPERATING REVENUE | 49500 | 3,196 | 921 | 1,298 | - | (1,298) | 0% |

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

| | Acct. No. | Actuals 2011 | Prior YTD 5/31/11 | Current YTD 5/31/12 | Budget 2012 | Balance of Budget | % Used 2012 |
|---|--------------|-----------------|----------------------|------------------------|----------------|----------------------|----------------|
| ADMINISTRATION EXPENSE | | | | | | | |
| Salaries & Wages - Perm Emp Adm | 50100 | 89,562 | 47,301 | - | - | - | 0% |
| Salaries & Wages - Temp Emp Adm | 50200 | 65,832 | 36,715 | 6,835 | - | (6,835) | 0% |
| Benefits - Admin | 50300 | - | - | - | - | - | 0% |
| Employee Benefits - Admin | 50310 | 18,713 | 10,633 | 613 | - | (613) | 0% |
| Employee Payroll Taxes - Admin | 50320 | 9,879 | 4,642 | 120 | - | (120) | 0% |
| Workman's Comp. Insurance | 50330 | 12,020 | 4,565 | 435 | - | (435) | 0% |
| Compensated Leave Expense | 50340 | (6,509) | - | (159) | - | 159 | 0% |
| Professional Services (Contractual) | 50400 | 135,135 | 21,448 | 4,654 | - | (4,654) | 0% |
| Professional Svcs - Wtr/Copier | 50410 | 5,930 | 2,517 | 1,300 | - | (1,300) | 0% |
| Director Expense | 50500 | 2,492 | 1,278 | - | - | - | 0% |
| Travel / Training Expense | 50600 | 465 | 465 | - | - | - | 0% |
| Mgmt Travel / Training Expense | 50610 | 3,401 | 2,361 | - | - | - | 0% |
| Employee Travel / Training Expense | 50620 | 69 | - | - | - | - | 0% |
| Other Travel / Training Expense | 50630 | 629 | 629 | - | - | - | 0% |
| Office Supplies & Expense | 50700 | 28,265 | 18,054 | 2,666 | - | (2,666) | 0% |
| Bank Service Charge | 50710 | 20 | - | - | - | - | 0% |
| Telephone & Postage | 50800 | - | - | - | - | - | 0% |
| Telephone | 50810 | 12,588 | 3,370 | 2,671 | - | (2,671) | 0% |
| Postage | 50820 | 5,498 | 2,595 | 1,288 | - | (1,288) | 0% |
| Dues & Subscriptions | 50900 | 4,217 | 6,810 | 2,208 | - | (2,208) | 0% |
| Insurance | 51000 | 33,096 | 8,518 | 2,000 | - | (2,000) | 0% |
| Other Misc Admin Expense | 51100 | 13,174 | 3,167 | 1,242 | - | (1,242) | 0% |
| Licenses & Permits | 51101 | - | - | 842 | - | (842) | 0% |
| Unemployment Insurance | 51200 | 7,055 | 2,322 | 11,812 | - | (11,812) | 0% |
| Audit Cost | 51300 | - | - | - | - | - | 0% |
| Current year - Bad Debt Expense | 51400 | - | - | - | - | - | 0% |
| TOTAL ADMINISTRATION EXPENSE | 50000 | 441,532 | 177,388 | 38,526 | - | (38,526) | 0% |
| MAINTENANCE & GENERAL OPERATIONS | | | | | | | |
| Salaries & Wages - Perm Emp Main | 52100 | 41,969 | 15,635 | 18,374 | - | (18,374) | 0% |
| Salaries & Wages - Temp Emp Main | 52200 | 184,150 | 58,619 | 12,868 | - | (12,868) | 0% |
| Employee Benefits Maint | 52210 | 21,813 | 9,003 | 9,731 | - | (9,731) | 0% |
| Payroll Taxes Maint | 52220 | 6,616 | 2,345 | 1,777 | - | (1,777) | 0% |
| Workman's Comp Insurance | 52230 | 16,902 | 4,983 | 1,893 | - | (1,893) | 0% |
| Professional Svcs - Interim Security | 52300 | 21,419 | - | (3,238) | - | 3,238 | 0% |
| Professional Svcs - Well Service | 52310 | 5,424 | 203 | 1,059 | - | (1,059) | 0% |
| Rental - Maintenance Equipment | 52500 | - | - | - | - | - | 0% |
| Rental - Other Equipment | 52510 | 1,859 | - | - | - | - | 0% |
| Light, Heat, Water and Power | 52800 | - | - | - | - | - | 0% |
| Sewer Fees | 52810 | 14,071 | 6,591 | 4,581 | - | (4,581) | 0% |
| Electricity | 52820 | 64,980 | 16,219 | 14,763 | - | (14,763) | 0% |
| Gas | 52830 | 3,087 | 2,285 | 2,418 | - | (2,418) | 0% |
| Maintenance of Equipment | 52900 | 23,868 | 32,234 | 4,655 | - | (4,655) | 0% |
| Fuel | 52910 | 12,621 | 4,783 | 3,220 | - | (3,220) | 0% |
| Maintenance of Bldgs & Grounds | 53000 | - | - | - | - | - | 0% |
| Crosetti Building | 53010 | 2,143 | 1,163 | - | - | - | 0% |
| Harvest Building | 53020 | 527 | 196 | 13 | - | (13) | 0% |
| Arts Building | 53030 | - | - | - | - | - | 0% |
| Nextel / TriWireless | 53040 | - | - | - | - | - | 0% |
| First Alarm Service | 53050 | - | - | - | - | - | 0% |
| General Grounds | 53060 | 69,004 | 43,202 | 11,688 | - | (11,688) | 0% |
| Miscellaneous Buildings | 53070 | 33,122 | 74,661 | 1,694 | - | (1,694) | 0% |
| Restrooms | 53080 | 541 | 541 | - | - | - | 0% |
| Horse Show Area | 53090 | 3,484 | - | - | - | - | 0% |
| Trash Removal / Cleanup, Nonfair | 53100 | 24,512 | - | 4,634 | - | (4,634) | 0% |
| Other Maintenance Expense | 53200 | 9,309 | 1,185 | 142 | - | (142) | 0% |
| Special Repairs & Maintenance | 53300 | 98,793 | 419 | 1,402 | - | (1,402) | 0% |
| Rodgers House | 53310 | 120 | 120 | - | - | - | 0% |
| Fairs 2000 Expense | 53400 | - | - | - | - | - | 0% |
| TOTAL MAINTENANCE EXPENSE | 52000 | 660,333 | 274,367 | 91,675 | - | (91,675) | 0% |

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

| | Acct. No. | Actuals 2011 | Prior YTD 5/31/11 | Current YTD 5/31/12 | Budget 2012 | Balance of Budget | % Used 2012 |
|---------------------------------------|--------------|-----------------|----------------------|------------------------|----------------|----------------------|----------------|
| PUBLICITY EXPENSE | | | | | | | |
| Professional Services - Media | 54200 | 11,681 | 1,331 | 446 | - | (446) | 0% |
| Supplies & Expense | 54300 | 248 | - | - | - | - | 0% |
| Advertising | 54400 | 101,301 | - | - | - | - | 0% |
| Promotional Expense | 54500 | 4,188 | 2,330 | 98 | - | (98) | 0% |
| Public Relation Expense | 54600 | 605 | 105 | - | - | - | 0% |
| Pre-Fair Expense | 54700 | - | - | - | - | - | 0% |
| Other - Flags, Banners, Posters | 54800 | 5,162 | - | - | - | - | 0% |
| TOTAL PUBLICITY EXPENSE | 54000 | 123,185 | 3,765 | 544 | - | (544) | 0% |
| ATTENDANCE OPERATIONS | | | | | | | |
| Salaries & Wages - Permanent | 56100 | - | - | - | - | - | 0% |
| Salaries & Wages - Temporary | 56101 | 4,871 | - | - | - | - | 0% |
| Employee Benefits | 56110 | - | - | - | - | - | 0% |
| Payroll Taxes | 56120 | 71 | - | - | - | - | 0% |
| Workman's Comp Insurance | 56130 | 339 | - | - | - | - | 0% |
| Professional Services | 56200 | 67,962 | 4,181 | 1,880 | - | (1,880) | 0% |
| Admission Helper / Contractual | 56210 | - | - | - | - | - | 0% |
| Fairtime Security | 56220 | - | - | - | - | - | 0% |
| Interim Security | 56230 | - | - | (623) | - | 623 | 0% |
| Fairtime Sheriff | 56240 | - | - | - | - | - | 0% |
| Interim Sheriff | 56250 | - | - | 900 | - | (900) | 0% |
| Supplies & Expense | 56300 | 18,724 | 1,448 | - | - | - | 0% |
| Other | 56400 | 530 | - | - | - | - | 0% |
| TOTAL ATTENDANCE OPERATIONS | 56000 | 92,495 | 5,629 | 2,158 | - | (2,158) | 0% |
| MISCELLANEOUS FAIR EXPENSE | | | | | | | |
| Miscellaneous Fair | 57000 | 1,921 | - | - | - | - | 0% |
| Parking Lot | 57100 | - | - | - | - | - | 0% |
| Salaries & Wages - Perm, Parking Lot | 57101 | 9,198 | - | - | - | - | 0% |
| Salaries & Wages - Temp, Parking Lot | 57102 | - | - | - | - | - | 0% |
| Parking Lot Salaries | 57110 | - | - | - | - | - | 0% |
| Fair Parkers / Contractual | 57120 | - | - | - | - | - | 0% |
| Program Expense, Parking, Contractual | 57200 | 534 | 87 | - | - | - | 0% |
| Exhibit Guide | 57400 | 7,138 | - | 6,894 | - | (6,894) | 0% |
| Parking Lot Expense Fairtime | 57700 | 919 | - | - | - | - | 0% |
| Other | 57800 | 2,316 | - | - | - | - | 0% |
| Trash Removal | 57810 | - | - | - | - | - | 0% |
| Fair Phones | 57820 | - | - | - | - | - | 0% |
| Other, Miscellaneous | 57830 | 982 | - | - | - | - | 0% |
| Commerical / Concession Exhibits | 57900 | 4,232 | - | - | - | - | 0% |
| TOTAL MISCELLANEOUS FAIR | 57000 | 27,240 | 87 | 6,894 | - | (6,894) | 0% |

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

| | Acct. No. | Actuals 2011 | Prior YTD 5/31/11 | Current YTD 5/31/12 | Budget 2012 | Balance of Budget | % Used 2012 |
|--|--------------|-----------------|----------------------|------------------------|----------------|----------------------|----------------|
| PREMIUM EXPENSE (Excluding Horse Show) | | | | | | | |
| Cash Awards | 58100 | 19,769 | - | - | - | - | 0% |
| Trophies / Ribbons / Medals | 58200 | 1,226 | (25) | - | - | - | 0% |
| Sponsored Cash Awards | 58300 | - | - | - | - | - | 0% |
| Sponsored Trophies / Ribbons | 58400 | - | - | - | - | - | 0% |
| Junior Fairboard Expenses | 58500 | - | - | - | - | - | 0% |
| TOTAL PREMIUM EXPENSE | 58000 | 20,995 | (25) | - | - | - | 0% |
| EXHIBIT EXPENSE | | | | | | | |
| Salaries & Wages - Permanent | 63100 | 46,479 | 18,604 | 15,912 | - | (15,912) | 0% |
| Salaries & Wages - Temporary | 63101 | 10,028 | - | - | - | - | 0% |
| Employee Benefits | 63110 | 21,327 | 8,729 | 9,020 | - | (9,020) | 0% |
| Payroll Taxes | 63120 | 4,795 | 1,234 | 1,017 | - | (1,017) | 0% |
| Workman's Comp. Insurance | 63130 | 3,233 | 1,073 | 941 | - | (941) | 0% |
| Judges | 63200 | 9,351 | - | - | - | - | 0% |
| Professional Svcs - Dept Contracts | 63300 | 34,678 | (96) | - | - | - | 0% |
| Supplies & Expense | 63400 | 15,142 | 6,697 | 338 | - | (338) | 0% |
| Rabbit Dept / JFB Expense | 63410 | 65 | 65 | - | - | - | 0% |
| Livestock Dept Expense | 63420 | (82) | - | - | - | - | 0% |
| Ag Hort Expense | 63430 | - | - | - | - | - | 0% |
| Home Arts Expense | 63440 | - | - | - | - | - | 0% |
| Youth / Technology Expenses | 63450 | - | - | - | - | - | 0% |
| Photography Expense | 63460 | - | - | - | - | - | 0% |
| Fine Arts / Poetry Expenses | 63470 | - | - | - | - | - | 0% |
| Home Brew Expense | 63480 | - | - | - | - | - | 0% |
| Floriculture Expense | 63490 | 248 | - | - | - | - | 0% |
| Poultry Expense | 63500 | 497 | - | - | - | - | 0% |
| Ag Education / Amateur Wine Expense | 63510 | - | - | - | - | - | 0% |
| Yesterday's Farm | 63520 | - | - | - | - | - | 0% |
| Carcass Contests | 63530 | 2,933 | - | - | - | - | 0% |
| Hobbies & Collectibles Expense | 63540 | - | - | - | - | - | 0% |
| Tent & Booth Rental Exhibits | 63650 | 18,545 | - | - | - | - | 0% |
| Decorations for Exhibits | 63660 | - | - | - | - | - | 0% |
| Bug Barn | 63670 | - | - | - | - | - | 0% |
| Other - Admin Tickets, Taffeta | 63700 | - | - | - | - | - | 0% |
| TOTAL EXHIBIT EXPENSE | 63000 | 167,239 | 36,304 | 27,228 | - | (27,228) | 0% |
| HORSE SHOW EXPENSE (Excluding Premiums) | | | | | | | |
| Judges | 64200 | 3,647 | - | - | - | - | 0% |
| Professional Svcs - Horse Show Coordinat | 64300 | 938 | - | - | - | - | 0% |
| Supplies & Expense | 64400 | 16,792 | 3,023 | 6 | - | (6) | 0% |
| Cattle Fees | 64500 | 1,897 | - | - | - | - | 0% |
| Fair, Horse Show Awards | 64600 | 2,200 | - | (5) | - | 5 | 0% |
| Trophies, Medals, Ribbons | 64720 | - | - | - | - | - | 0% |
| TOTAL HORSE SHOW EXPENSE | 64000 | 25,473 | 3,023 | 1 | - | (1) | 0% |

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

| | Acct. No. | Actuals 2011 | Prior YTD 5/31/11 | Current YTD 5/31/12 | Budget 2012 | Balance of Budget | % Used 2012 |
|---|--------------|-----------------|----------------------|------------------------|----------------|----------------------|----------------|
| FAIR ENTERTAINMENT EXPENSE | | | | | | | |
| Salaries & Wages | 66100 | - | - | - | - | - | 0% |
| Employee Benefits | 66110 | - | - | - | - | - | 0% |
| Payroll Taxes | 66120 | - | - | - | - | - | 0% |
| Workman's Comp. Insurance | 66130 | - | - | - | - | - | 0% |
| Professional Services | 66200 | 11,000 | - | - | - | - | 0% |
| Entertainment Helpers / Fair | 66210 | - | - | - | - | - | 0% |
| Supplies & Expense | 66300 | 8,436 | - | - | - | - | 0% |
| Ground Entertainment | 66500 | 59,531 | - | - | - | - | 0% |
| Amphitheater Entertainment | 66600 | 34,805 | - | - | - | - | 0% |
| Other - Sound/Lights, Radios | 66700 | 22,465 | - | - | - | - | 0% |
| TOTAL FAIRTIME ATTRACTIONS | 66000 | 136,237 | - | - | - | - | 0% |
| EQUIPMENT EXPENSE (LIST) | | | | | | | |
| Non Capitalizeds(cost less than \$5000 and life less than one year) | | | | | | | |
| Equipment Expense - Operating | | - | - | - | - | - | 0% |
| TOTAL EQUIPMENT EXPENSE | 72300 | - | - | - | - | - | 0% |
| PRIOR YEAR OPERATING EXPENSE ADJUSTMENT | | | | | | | |
| Prior Year Expense Adjustment | 80010 | 5,402 | 727 | 2,292 | - | (2,292) | 0% |
| Bad Debt Expense | 80020 | - | - | - | - | - | 0% |
| Prior Year Depreciation Expense | 80020 | - | - | - | - | - | 0% |
| General Expense Adjustment | 81010 | - | - | - | - | - | 0% |
| PRIOR YEAR OPERATING EXPENSE | 80000 | 5,402 | 727 | 2,292 | - | (2,292) | 0% |
| CASH SHORTAGES & OVERAGES | | | | | | | |
| Cash Shortage / Overage - Gates | 85100 | 266 | - | (6) | - | 6 | 0% |
| Cash Shortage / Overage - Souvenirs | 85200 | - | - | - | - | - | 0% |
| CASH (OVER)/UNDER | 85000 | 266 | - | (6) | - | 6 | 0% |
| DEPRECIATION EXPENSE | | | | | | | |
| Depreciation Expense | 90000 | 127,260 | - | 46,277 | - | (46,277) | 0% |
| TOTAL DEPRECIATION EXPENSE | 90000 | 127,260 | - | 46,277 | - | (46,277) | 0% |
| CAPITAL EXPENDITURE (LIST) | | | | | | | |
| Capital Expenditure - Land | 91100 | - | - | - | - | - | 0% |
| Capital Expenditure - Buildings | 91200 | - | - | - | - | - | 0% |
| Capital Expenditure - Equipment | 91300 | - | - | - | - | - | 0% |
| Prior year Expense Adjustment | 91400 | - | - | - | - | - | 0% |
| TOTAL CAPITAL EXPENDITURES | 91000 | - | - | - | - | - | 0% |
| OTHER OPERATING EXPENSES | | | | | | | |
| Expenditure - Master Plan | 93500 | 18,420 | - | - | - | - | 0% |
| Other | 94500 | - | - | - | - | - | 0% |
| TOTAL OTHER OPERATING EXPENSES | 94500 | 18,420 | - | - | - | - | 0% |

Statement of Operations - Junior Livestock Auction

14TH DAA, SANTA CRUZ COUNTY FAIR

| | Acct. No. | Actuals 2011 | Prior YTD 5/31/11 | Current YTD 5/31/12 | Budget 2012 | Balance of Budget | % Used 2012 |
|-------------------------------------|--------------|-----------------|----------------------|------------------------|----------------|----------------------|----------------|
| RESOURCES, JANUARY 1: | 25100 | 21,445 | 19,228 | 20,899 | | | |
| AUCTION REVENUES: | | | | | | | |
| JLA - Livestock Auction | 47600 | - | - | - | - | - | 0% |
| JLA - Percentage from Auction | 47610 | 14,790 | - | - | - | - | 0% |
| JLA - Sponsorship | 47620 | - | - | - | - | - | 0% |
| JLA - Advertising Sales | 47630 | - | - | - | - | - | 0% |
| JLA - Reimbursements | 47640 | - | - | - | - | - | 0% |
| JLA - Prior Year Revenue Adjustment | 47650 | 80 | - | - | - | - | 0% |
| JLA - Other | 47660 | 5,500 | 5 | 3 | - | (3) | 0% |
| TOTAL REVENUES | 47600 | 20,370 | 5 | 3 | - | (3) | 0% |
| TOTAL RESOURCES AVAILABLE | | 41,815 | 19,234 | 20,903 | | | |
| AUCTION EXPENDITURES: | | | | | | | |
| JLA - Junior Livestock Auction | 57600 | - | - | - | - | - | 0% |
| JLA - Payments to Sellers | 57610 | - | - | - | - | - | 0% |
| JLA - BBQ, Lunch, Dinner | 57620 | 727 | - | - | - | - | 0% |
| JLA - Labor Costs | 57630 | 2,038 | - | - | - | - | 0% |
| JLA - Supplies & Expenses | 57640 | 36,139 | 20,756 | 125 | - | (125) | 0% |
| JLA - Publicity | 57650 | - | - | - | - | - | 0% |
| JLA - Leases and/or Rentals | 57660 | - | - | - | - | - | 0% |
| JLA - Fuel & Utilities | 57670 | - | - | - | - | - | 0% |
| JLA - Other | 57680 | - | - | - | - | - | 0% |
| JLA - Prior Year Expense Adjustment | 57690 | (25) | (25) | 424 | - | (424) | 0% |
| TOTAL EXPENDITURES | 57600 | 38,879 | 20,731 | 549 | - | (549) | 0% |
| RESOURCES, DECEMBER 31: | 25100 | 2,936 | (1,497) | 20,353 | | | |
| NET EFFECT | | (18,509) | (20,726) | (546) | | | |

| Statement of Operations - Projects | | | | |
|--|--------------|-----------------|----------------------|------------------------|
| 14TH DAA, SANTA CRUZ COUNTY FAIR | | | | |
| | Acct. No. | Actuals 2011 | Prior YTD 5/31/11 | Current YTD 5/31/12 |
| REVENUES: | | | | |
| Fairs 2000 Funding | 31300 | - | - | - |
| Outside Funding for Capital Assets | 31700 | 5,839 | 10,000 | 564 |
| Other F&E Project Funds | 31800 | - | 8,177 | - |
| Capital Project Revenue - CCA Projects | 31900 | 5,000 | - | - |
| TOTAL REVENUES | | 10,839 | 18,177 | 564 |
| TOTAL RESOURCES AVAILABLE | | | | |
| | | 10,839 | 18,177 | 564 |
| EXPENSES: | | | | |
| Capital Expenditure - Land | 91100 | - | - | - |
| Capital Expenditure - Buildings | 91200 | - | - | - |
| Capital Expenditure - Equipment | 91300 | - | - | - |
| Prior year Expense Adjustment | 91400 | - | - | - |
| Expenditure - F&E Land | 92100 | - | - | - |
| Expenditure - F&E Buildings & Improv | 92200 | 10,839 | - | - |
| Expenditure - F&E Equipment | 92300 | - | - | - |
| Expenditure - F&E Repairs Mtc | 92300 | - | - | - |
| Expenditure - F&E Other | 92300 | - | - | - |
| Expenditure - CFSA Land | 92300 | - | - | - |
| Expenditure - CFSA Bldg & Grnds | 93200 | - | - | - |
| Expenditure - CFSA Equipment | 93200 | - | - | - |
| Expenditure - CFSA/CCA Other | 93400 | - | - | - |
| TOTAL EXPENDITURES | | 10,839 | - | - |
| RESOURCES, DECEMBER 31: | | | | |
| | 29200 | - | 18,177 | 564 |
| NET EFFECT | | | | |
| | | - | 18,177 | 564 |

14TH DAA, SANTA CRUZ COUNTY FAIR

| | Actual Jan-12 | Actual Feb-12 | Actual Mar-12 | Actual Apr-12 | Actual May-12 | Actual Jun-12 | Actual Jul-12 | Actual Aug-12 | Actual Sep-12 | Actual Oct-12 | Actual Nov-12 | Actual Dec-12 | TOTAL 2012 |
|---------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------|
| BEGINNING RESERVE | 2,128,143 | 2,109,980 | 2,079,110 | 2,084,657 | 2,090,757 | 2,055,862 | 2,027,792 | 2,018,537 | 2,009,281 | 2,000,026 | 1,990,771 | 1,981,515 | 2,128,143 |
| STATE ALLOCATION: | - | - | - | - | - | - | - | - | - | - | - | - | - |
| OTHER: | - | - | - | - | 2,813 | - | - | - | - | - | - | - | 2,813 |
| OPERATING REVENUES: | | | | | | | | | | | | | |
| Admissions | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Commercial Space | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Concessions | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Exhibits | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Horse Show | 20 | - | - | - | - | - | - | - | - | - | - | - | 20 |
| Miscellaneous Fair | 205 | 50 | 900 | 15,000 | (55) | - | - | - | - | - | - | - | 16,100 |
| Interim Revenue | 16,798 | 17,221 | 37,508 | 31,129 | 20,764 | - | - | - | - | - | - | - | 123,421 |
| Prior Year Revenue Adjustment | (950) | (200) | 800 | - | 5 | - | - | - | - | - | - | - | (345) |
| Other Operating Revenue | 80 | - | - | 540 | 678 | - | - | - | - | - | - | - | 1,298 |
| TOTAL OPERATING REVENUES | 16,153 | 17,071 | 39,208 | 46,669 | 21,392 | - | - | - | - | - | - | - | 140,494 |

| | Actual Jan-12 | Actual Feb-12 | Actual Mar-12 | Actual Apr-12 | Actual May-12 | Actual Jun-12 | Actual Jul-12 | Actual Aug-12 | Actual Sep-12 | Actual Oct-12 | Actual Nov-12 | Actual Dec-12 | TOTAL 2012 |
|--------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------|
| TOTAL AVAILABLE FUNDS | 2,144,296 | 2,127,051 | 2,118,318 | 2,131,326 | 2,114,961 | 2,055,862 | 2,027,792 | 2,018,537 | 2,009,281 | 2,000,026 | 1,990,771 | 1,981,515 | 2,271,449 |
| OPERATING EXPENDITURES: | | | | | | | | | | | | | |
| Administrative Expenses | 5,535 | 6,675 | 5,468 | 3,149 | 17,698 | 1,155 | - | - | - | - | - | - | 39,680 |
| Maintenance Expenses | 14,356 | 25,355 | 10,513 | 22,085 | 19,367 | 12,802 | - | - | - | - | - | - | 104,477 |
| Publicity | - | 98 | 96 | 350 | - | - | - | - | - | - | - | - | 544 |
| Attendance | (879) | 2,268 | (3,401) | 90 | 4,080 | 1,516 | - | - | - | - | - | - | 3,673 |
| Miscellaneous Fair Expense | - | - | - | - | 6,894 | - | - | - | - | - | - | - | 6,894 |
| Premiurns | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Exhibits | 5,739 | 5,401 | 5,401 | 5,296 | 5,390 | 3,342 | - | - | - | - | - | - | 30,569 |
| Horse Show | (5) | - | 6 | - | - | - | - | - | - | - | - | - | 1 |
| Fair Entertainment | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Equipment Expense - Operating | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Prior Year | 315 | (1,111) | 6,328 | 345 | (3,585) | - | - | - | - | - | - | - | 2,292 |
| Cash Shortage/Over | - | (1) | (5) | - | - | - | - | - | - | - | - | - | (6) |
| Depreciation Expense | 9,255 | 9,255 | 9,255 | 9,255 | 9,255 | 9,255 | 9,255 | 9,255 | 9,255 | 9,255 | 9,255 | 9,255 | 111,064 |
| Capital Expenditures | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL EXPENDITURES | 34,317 | 47,940 | 33,662 | 40,569 | 59,100 | 28,070 | 9,255 | 9,255 | 9,255 | 9,255 | 9,255 | 9,255 | 299,190 |

| | | | | | | | | | | | | | |
|-----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| ENDING RESERVE | 2,109,980 | 2,079,110 | 2,084,657 | 2,090,757 | 2,055,862 | 2,027,792 | 2,018,537 | 2,009,281 | 2,000,026 | 1,990,771 | 1,981,515 | 1,972,260 | 1,972,260 |
|-----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|