

SANTA CRUZ COUNTY FAIR, 14TH DAA
BALANCE SHEET
November 30, 2011

ASSETS	2011	2010
Current Assets		
CASH	258,236	651,017
Junior Livestock Cash	16,007	20,724
Restricted Cash	-	-
Accounts Receivable	1,058	6,685
JLA Accounts Receivable	7,687	21,216
Deferred Charges	(967)	65
Total Current Assets	282,022	699,706
Fixed Assets		
Construction In Progress	16,177	19,622
Land	8,500	8,500
Bldgs & Impr	2,158,868	1,877,263
Equipments	6,358	21,490
Total Fixed Assets	2,189,903	1,926,874
TOTAL ASSETS	2,471,925	2,626,580

LIABILITIES & RETAINED EARNINGS

Liabilities		
Fees Collected	-	-
Accounts Payable	130,966	491
JLA Accounts Payable	-	-
Payroll taxes	6,797	212
Workers Com/General Liability	292	(84)
Payroll Withholdings	(92)	135
Deferred Income	49,332	168,875
Guarantee Deposits	3,920	3,150
Leave Liability	28,477	40,654
Workers' Compenstaion	(1,744)	8,945
Long Term Debt	-	-
JLA Consignment	-	-
Trust Liability - Ocean Speedway	-	-
Total Liabilities	217,948	222,378
Retained Earnings		
Junior Livestock Reserve	29,393	41,496
Net Reserve for Operation	12,623	2,362,271
Net Reserve for Capital Assets	2,211,961	436
Total Retained Earnings	2,253,978	2,404,203
TOTAL LIABILITIES & RETAINED EARNINGS	2,471,925	2,626,580

Current Ratio **1.25**

SANTA CRUZ COUNTY FAIR, 14TH DAA
Cash and Cash Equivalent
November 30, 2011

Cash

Petty Cash	11100	300.00	
Change Fund - Admissions	11200	-	
Change Fund - Cash Register	11210	-	
Change Fund - Flea Market Parking	11220	-	
Cash - Operating Rabobank# 0079186984	11300	(46,219.40)	
Cash - Premium Rabobank# 0079186988	11410	2,169.09	
Cash - Payroll Rabobank# 0079186992	11500	(471.80)	
Cash - LAIF	11600	145,244.83	
Cash-SCCB Savings #26000158	11601	5,469.64	
Cash-SCCB Savings #23003007	11800	491.00	
Cash-SCCB CD#272617	11810	75,453.41	
Cash-FNB Savings #101977544	11820	75,799.54	
			\$ 258,236.31

Junior Livestock Auction

Rabobank - Livestock	11700	16,007.41	16,007.41
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Restricted

Cash SCCB - Ocean Spee	11720	-	\$ -
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Total Cash Accounts

\$ 274,243.72

SANTA CRUZ COUNTY FAIR, 14TH DAA

ACCOUNTS PAYABLE

November 30, 2011

Operating Accounts Payable

Invoice Date	Vendor	Invoice #	Amount
11/19/2011	A.L. Lease	14118	12.38
10/21/2011	Ace Hardware	26601	71.95
10/24/2011	Ace Hardware	26622	107.60
10/28/2011	Ace Hardware	26683	45.97
10/29/2011	Ace Hardware	26687	8.38
11/4/2011	Ace Hardware	087635	11.88
11/7/2011	Ace Hardware	026773	31.31
11/8/2011	Ace Hardware	026794	181.11
11/15/2011	Ace Hardware	026850	4.32
11/15/2011	Ace Hardware	026853	18.36
10/31/2011	ADMIT ONE PRODUCTS	101541	2,301.77
11/12/2011	Ag History Project	Rec#1878/2011-64	300.00
11/22/2011	Ag History Project	157	111.30
11/16/2011	ALEJANDRA MARTINEZ	Rec#1679/2011-96	300.00
11/7/2011	ANTONIO FERNANDEZ	R2011-104	300.00
11/9/2011	ARROWHEAD	01K0030750855	15.28
10/20/2011	AT&T	2752496	3.30
10/20/2011	AT&T	2753248	142.90
10/20/2011	AT&T	2753249	143.13
10/25/2011	AT&T	2760446	14.02
10/25/2011	AT&T	2760789	289.43
10/31/2011	AT&T	2767370	364.25
11/20/2011	AT&T	2828302	4.60
11/20/2011	AT&T	2829053 cr	(5.77)
11/20/2011	AT&T	2829054 cr	(5.53)
11/20/2011	AT&T	2829055	151.85
10/31/2011	Big Creek Lumber Company	2554263/2554200	2,167.96
11/15/2011	Big Creek Lumber Company	2556712	399.57
10/31/2011	BOWMAN & WILLIAMS	6825	1,241.25
10/31/2011	Cabrillo Host Lions	2011	21,142.35
5/31/2011	California Construction Authority	000137	312.50
10/31/2011	California Fair Financing Authority	000456	4,697.72
10/31/2011	California Fair Services Authority	1650	255.91
10/31/2011	California Fair Services Authority	1651	1,608.86
10/31/2011	California Fair Services Authority	1811	936.62
10/31/2011	California Fair Services Authority	1870	125.00
10/31/2011	California Fair Services Authority	1913	1,387.50
10/31/2011	California Fair Services Authority	1923	36.00
11/1/2011	California Fair Services Authority	1264	27.68
11/1/2011	California Fair Services Authority	1661	27.68
11/1/2011	California Fair Services Authority	1942	2,629.69
11/1/2011	California Fair Services Authority	1989	4,061.73
11/16/2011	CIRCUS AMERICA	REC#2049/2011-116	300.00
11/22/2011	County Of Santa Cruz Sheriff-Do Not Use	185	225.00
11/20/2011	Culligan Water Conditioning	1046002	1.00
11/20/2011	Culligan Water Conditioning	1046076	1.33
10/19/2011	D.R. WATTS ACCOUNTANCY/RIDGEWAY 2011-21		2,542.00
11/7/2011	D.R. WATTS ACCOUNTANCY/RIDGEWAY 2011-28		420.00
11/1/2011	Delta Dental	Nov 2011	450.10

Invoice Date	Vendor	Invoice #	Amount
10/10/2011	Department Of Justice	875031	20,315.00
11/7/2011	Department Of Justice	880263	13,387.50
10/31/2011	ECO GREEN GOPHER CONTROL	103	400.00
11/11/2011	Ed Bogner Mechanical, Inc.	50140	114.25
11/18/2011	FEDERAL EXPRESS	7-699-82553	22.33
10/1/2011	First Alarm Security & Patrol	432558	3,550.00
10/31/2011	First Alarm Security & Patrol	430535	287.00
10/31/2011	First Alarm Security & Patrol	432451	287.00
10/14/2011	Freedom Media Services	11140	325.00
11/1/2011	Gadget-Tree, Inc.	4655	370.00
10/31/2011	Granite Rock	667881/667918	248.00
10/31/2011	IUOE	Oct 2011	42.00
11/30/2011	IUOE	2009	42.00
11/7/2011	JACQUELINE VASQUEZ	R2011-100	300.00
10/14/2011	M&M PARTY RENTAL INC.	01-028736-01	1,460.00
10/31/2011	M&M PARTY RENTAL INC.	01-028736-05	1,460.00
10/24/2011	Moreno Petroleum	167262	942.97
10/24/2011	Moreno Petroleum	167263	1,256.25
11/17/2011	Pacific Gas And Electric	11/17/11	250.86
11/17/2011	Pacific Gas And Electric	11/17/11	249.80
11/17/2011	Pacific Gas And Electric	11/17/11	3,450.39
10/24/2011	Pajaro Valley Chamber Of Commerce	10/24/11	210.00
11/30/2011	PAJARO VALLEY COMMUNITY HEALTH T	Rec#1409/2011-55	300.00
11/13/2011	Pitney Bowes Global Financial Service	9653131-NV11	296.23
10/20/2011	PRAXAIR DISTRIBUTION INC.	41018333	75.45
11/4/2011	PRAXAIR DISTRIBUTION INC.	41206272	160.64
11/20/2011	PRAXAIR DISTRIBUTION INC.	41284385	77.96
10/31/2011	PREFERRED PLUMBING, INC.	6357	1,984.99
10/31/2011	PREFERRED PLUMBING, INC.	6358	180.00
10/31/2011	PREFERRED PLUMBING, INC.	6359	822.10
10/31/2011	PREFERRED PLUMBING, INC.	6360	303.24
10/31/2011	PREFERRED PLUMBING, INC.	6361	1,080.00
11/11/2011	PREFERRED PLUMBING, INC.	6395	360.00
11/11/2011	PREFERRED PLUMBING, INC.	6396	331.01
10/20/2011	Register-Pajaronlan	3110	101.50
11/19/2011	Register-Pajaronlan	3110	101.50
10/31/2011	ROYAL OAKS FEED & TACK	9/22/11	242.84
11/1/2011	Salispuedes Sanitary District	Nov2011	916.17
11/8/2011	SANTA CLARA VALLEY PIGEON CLUB	R2011-115	300.00
11/15/2011	Santa Cruz County Environmental Health	IN0058716	761.00
10/10/2011	Stagnaro Strategic Marketing	1752	18,087.33
10/31/2011	Stagnaro Strategic Marketing	1754	32.22
11/20/2011	Stagnaro Strategic Marketing	1761	1,207.30
11/10/2011	Taylor's Office City Inc	261778-0	24.66
11/17/2011	Taylor's Office City Inc	261920-0	94.12
11/18/2011	Taylor's Office City Inc	261920-0	(70.36)
11/8/2011	Totlcom	204924	2,568.00
10/26/2011	Tri County Trophy & Engraving	10-6931	49.57
10/31/2011	TW SERVICES, INC.	4383	769.00
10/13/2011	Verizon Wireless	1021296115	174.29
11/13/2011	Verizon Wireless	1030198781	311.55
10/13/2011	Young's Tire Service, Inc.	236923	210.00
10/18/2011	Young's Tire Service, Inc.	236985	119.09
11/14/2011	Zoom Imaging Solutions	1011451	102.58

Invoice Date	Vendor	Invoice #	Amount
Total General Accounts Payable			(130,965.57)

JLA Accounts Payable

Invoice Date	Vendor	Invoice #	Amount
Total JLA A/P			0.00
Total Accounts Payable			(130,965.57)

SANTA CRUZ COUNTY FAIR, 14TH DAA
ACCOUNTS RECEIVABLE
November 30, 2011

ACCOUNTS RECEIVABLE

Invoice Date	Customer Name	Invoice #	Amount
7/31/2010	Nine Bell-Hat & Cap		200.00
8/26/2010	NSF Check, Aivia Press		275.00
8/13/2010	NSF Check, Heidi Linden		31.50
9/16/2010	NSF Check, Pamela Moreno		59.00
8/23/2010	NSF Check, Stacy Wilson		30.00
12/31/2007	Overpayment OT Employee A - 2007		20,000.00
12/31/2008	Pajaro Valley Water Mgmt Agency		2,008.62
9/29/2010	Return Check on 9/29		81.00
3/31/2011	NSF Check on 3/31		275.00
8/31/2011	Return Item on 8/24		18.00
8/31/2011	Return Item on 8/8		9.00
10/27/2011	Return Item on 10/27		25.00
10/28/2011	Return Item on 10/28		455.00

General Receivable	23,467.12	
Accounts Receivable Clearing Acct	-	
Allowance for Doubtful Accounts	<u>(20,000.00)</u>	
	<u>3,467.12</u>	
UI Receivables	(2,408.94)	
Interest Receivables	-	
CCA Receivables	-	
	<u>(2,408.94)</u>	
Net General Receivables		1,058.18

JLA ACCOUNTS RECEIVABLE

Due from Buyers 2008 ~Jimmy Saldate	1,850.00	
2010 JLA AR	<u>(27.50)</u>	
JLA Receivables		7,687.28

Total Accounts Receivable

\$ 8,745.46

Trial Balance
Santa Cruz County Fair, 14th DAA
November 30, 2011

Account	Beginning Balance	Debit	Credit	Net Activity	Ending Balance
					300.00
11100-A Petty Cash	300.00				
11220-A Change Fund - Flea Market Parking	100.00		100.00	(100.00)	
11300-A Cash - Operating Rabobank# 0079186984	(24,709.59)	70,143.95	91,653.76	(21,509.81)	(46,219.40)
11400-A Cash - Premium Rabobank# 0079186988	3,394.09	900.00	2,125.00	(1,225.00)	2,169.09
11500-A Cash - Payroll Rabobank# 0079186992	(1,095.11)	15,000.00	14,376.69	623.31	(471.80)
11600-A Cash - LAIF #13-44-001	145,244.83				145,244.83
11601-A Cash-SCCB Savings #26000158	5,469.04	0.60		0.60	5,469.64
11700-A Cash - JLA Rabobank #0079147256	1,868.34	20,135.22	5,996.15	14,139.07	16,007.41
11800-A Cash-SCCB Savings #23003007	47,069.33		46,578.33	(46,578.33)	491.00
11810-A Cash-SCCB CD#272617	75,453.41				75,453.41
11810-A Cash-SCCB CD#272617	75,799.54				75,799.54
11820-A Cash-SBBT Savings #101977544	23,467.12	23,390.27	23,390.27		23,467.12
13100-A Accounts Receivable	(20,000.00)				(20,000.00)
13110-A Allowance for Doubtful Account	27,821.24		20,133.96	(20,133.96)	7,687.28
13120-A JLA Accounts Receivable	(2,408.94)				(2,408.94)
13300-A UI Receivable	(2,161.29)	1,442.75	248.66	1,194.09	(967.20)
14300-A Deferred Charges	5,000.00				5,000.00
19000-A Construction In Progress	3,000.00				3,000.00
19010-A Crosetti Hall Re-roof C1014X.401	8,177.32				8,177.32
19020-A AG History Barn C1014X.102	8,500.00				8,500.00
19100-A Land	4,321,330.11	5,375.93		5,375.93	4,326,706.04
19200-A Buildings and Improvements	(2,167,838.05)				(2,167,838.05)
19210-A A/D - Buildings & Improvements	294,651.52				294,651.52
19300-A Equipment	(288,293.37)				(288,293.37)
19310-A A/D - Equipment	(152,473.85)	72,573.96	51,065.68	21,508.28	(130,965.57)
21200-A Accounts Payable	-	5,991.15	5,991.15		
21210-A JLA Accounts Payable	(292.26)				(292.26)
21250-A Workers Comp / General Liability	83.46	1,360.72	1,360.72		83.46
22100-A Social Security	142.97		398.71	(398.71)	(255.74)
22200-A PST Taxes Withheld	(10,166.42)	6,777.18	3,559.60	3,217.58	(6,948.84)
22300-A PERS Withholding	(28.29)				(28.29)
22310-A ARP Withholding	237.98	257.81	257.81		237.98
22400-A State Withholding Taxes	114.88	1,326.90	1,326.90		114.88
22500-A Federal Tax Withhold	708.54				708.54
22600-A Payroll Withholdings	-	37.64	37.64		
22601-A SDI	-	42.00	42.00		
22610-A Union Dues	74.82	533.62	533.62		74.82
22640-A Medicare	(23.76)	132.00	58.36	73.64	49.88
22650-A Dental Premiums	789.30	435.37	698.56	(263.19)	526.11
22660-A Health Insurance	(1,167.41)		100.00	(100.00)	(1,267.41)
22700-A Garnishment	(39,120.00)	15,361.66	6,100.00	9,261.66	(29,858.34)
22800-A Deferred Revenue	(15,361.66)				(15,361.66)
22811-A Deferred Revenue - November	(1,461.74)		2,650.00	(2,650.00)	(4,111.74)
22812-A Deferred Revenue - December	(5,420.00)	1,500.00		1,500.00	(3,920.00)
24100-A Guarantee Deposits	(28,477.44)				(28,477.44)
24500-A Leave Liability	(1,168.58)	4,061.73	1,149.42	2,912.31	1,743.73
24800-A Workers' Compensation	(39,953.75)				(39,953.75)
25100-A JLA Reserve	(312,318.72)				(312,318.72)
29100-A Net Resource Available - Operate	(2,115,306.00)				(2,115,306.00)
29110-A Net Resources - Capital Assets	(214,800.00)				(214,800.00)
31200-A State Allocations	(8,177.32)				(8,177.32)
31800-A Other F&E Project Funds	(44,687.50)				(44,687.50)
34000-A Other (Flex Capital used for Operating)					

Trial Balance
Santa Cruz County Fair, 14th DAA
November 30, 2011

Account	Beginning Balance	Debit	Credit	Net Activity	Ending Balance
				-	(103,502.66)
35000-A Temp Restricted Fund	(103,502.66)		3,000.00	(3,000.00)	(343,907.20)
41010-A Gate Admissions	(340,907.20)			-	(29,389.82)
41020-A Discounted Fair Admissions	(29,389.82)			-	(37,530.00)
41510-A Outside Commercial Space	(37,530.00)			-	(1,650.00)
41520-A Inside Commercial Space	(1,650.00)			-	(62,364.68)
42100-A Carnival	(62,364.68)			-	(6,786.01)
42110-A Carnival - Pre-Sale	(6,786.01)		2,694.44	(2,694.44)	(124,010.37)
42200-A Food Concessions	(121,315.93)			-	(2,472.00)
42300-A Non-Food Concessions	(2,472.00)			-	(18,795.12)
42310-A Percentage - Fairtime Alcohol	(18,795.12)			-	(15,324.53)
43100-A Entry Fees - Exhibitor	(15,324.53)			-	(11,930.00)
44200-A Entry Fees Horse Show	(11,930.00)			-	(2,075.00)
44400-A Stall Fees	(2,075.00)			-	(68,920.73)
47100-A Parking Lot	(68,920.73)			-	(60.00)
47300-A Utility Fee Reimbursement	(60.00)			-	(14,790.27)
47610-A JLA - Percentage from Auction	(14,790.27)		1.26	(1.26)	(5,206.14)
47660-A JLA - Other	(5,206.14)		25.00	(25.00)	(1,745.00)
47700-A Camp Parking	(1,720.00)			-	(6,290.00)
47710-A Fair Camping	(6,290.00)			-	(1,482.98)
47800-A Other - Fairtime Revenue	(1,482.98)			-	4.00
47820-A Service Fees	4.00		2,625.00	(2,625.00)	(6,040.50)
47910-A Fair Sponsorships	(3,415.50)			-	(553.00)
48101-A Rental - Rodgers House	(553.00)	600.00	7,273.00	(6,673.00)	(51,848.00)
48110-A Rental - Crosetti Building	(45,175.00)		2,600.00	(2,600.00)	(42,247.50)
48120-A Rental - Harvest Building	(39,647.50)		550.00	(550.00)	(9,395.50)
48130-A Rental - Arts Building	(8,845.50)			-	(600.00)
48140-A Rental - Grange	(600.00)			-	(500.00)
48200-A Rental - Amphitheater	(500.00)		700.00	(700.00)	(70,005.00)
48210-A Rental - Horse Shows	(69,305.00)			-	(1,325.00)
48220-A Rental - Trailer Rally	(1,325.00)			-	(60,000.00)
48250-A Rental - Auto Races	(60,000.00)		7,961.66	(7,961.66)	(97,679.19)
48260-A Rental - Other Grounds	(89,717.53)		860.00	(860.00)	(512.25)
48300-A Rental - Equipment	347.75			-	(400.00)
48400-A Concession Revenue - Interim	(400.00)			-	-
48500-A Utility Fees	-			-	(90,043.66)
48600-A Interim Parking Revenue	(90,043.66)			-	(150.00)
48720-A Staff Labor	(150.00)			-	910.00
49000-A Prior Year Revenue Adjustment	910.00		0.60	(0.60)	(704.01)
49510-A Interest Earnings	(703.41)			-	(1,844.06)
49540-A Other	(1,844.06)			-	88,113.49
50100-A ADMIN-Salaries & Wages - Perm Emp Adm	80,913.49	7,200.00		7,200.00	64,974.92
50200-A ADMIN-Salaries & Wages - Temp Emp Adm	63,266.42	1,708.50		1,708.50	18,187.43
50310-A ADMIN-Employee Benefits - Admin	16,866.03	1,321.40		1,321.40	9,153.68
50320-A ADMIN-Employee Payroll Tax - Admin	8,582.89	570.79		570.79	9,754.20
50330-A ADMIN-Workman's Comp. Insurance	9,239.49	514.71		514.71	(4,351.42)
50340-A ADMIN-Compensated Leave	(4,351.42)			-	124,867.98
50400-A ADMIN-Professional Services	110,690.48	14,177.50		14,177.50	5,252.33
50410-A ADMIN-Professional Svcs - Wtr/Copier	5,111.10	141.23		141.23	2,492.48
50500-A ADMIN-Director Expense	2,544.92		52.44	(52.44)	465.00
50600-A ADMIN-Travel / Training Expense	465.00			-	3,400.98
50610-A ADMIN-Mgmt Travel / Training Expense	2,961.55	439.43		439.43	68.85
50620-A ADMIN-Employee Travel / Travel Expense	68.85			-	-

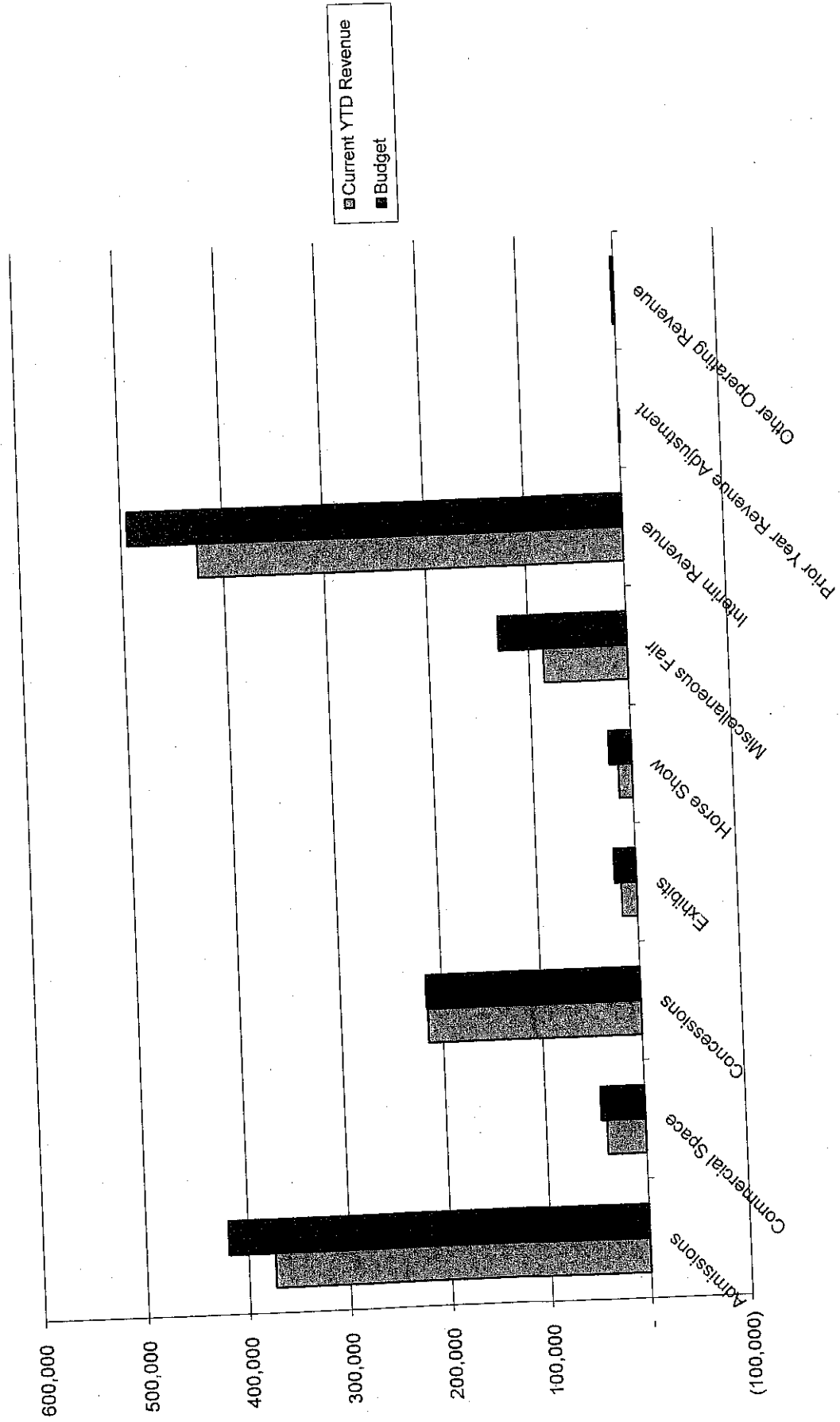
Trial Balance
Santa Cruz County Fair, 14th DAA
November 30, 2011

Account	Beginning Balance	Debit	Credit	Net Activity	Ending Balance
					629.40
50630-A ADMIN-Other Travel / Training Expense	629.40				27,330.61
50700-A ADMIN-Office Supplies & Expense	27,134.43	196.18		196.18	20.00
50710-A ADMIN-Bank Charges	20.00				12,660.55
50810-A ADMIN-Telephone	9,635.85	3,024.70		3,024.70	5,146.00
50820-A ADMIN-Postage	4,796.24	349.76		349.76	4,041.60
50900-A ADMIN-Dues & Subscriptions	4,041.60				30,466.28
51000-A ADMIN-Insurance	27,836.59	2,629.69		2,629.69	12,809.49
51100-A ADMIN-Other Misc Admin Expense	12,343.31	466.18		466.18	2,321.53
51200-A ADMIN-Unemployment Insurance	2,321.53				38,463.98
52100-A MAINT-Salaries & Wages - Perm Emp Main	34,958.98	3,505.00		3,505.00	183,549.79
52200-A MAINT-Salaries & Wages - Temp Emp Main	179,942.29	3,937.50	330.00	3,607.50	20,170.41
52210-A MAINT-Employee Benefits Maint	19,286.57	883.84		883.84	6,346.51
52220-A MAINT-Payroll Taxes Maint	6,044.07	302.44		302.44	14,333.54
52230-A MAINT-Workman's Comp Insurance	13,886.99	446.55		446.55	24,156.00
52300-A MAINT-Professional Svcs-Interim Security	23,931.00	225.00		225.00	4,176.11
52310-A MAINT-Professional Svcs - Well Service	4,176.11				1,859.16
52510-A MAINT-Rental - Other Equipment	1,859.16				12,238.27
52810-A MAINT-Sewer Fees	11,322.10	916.17		916.17	62,345.05
52820-A MAINT-Electricity	58,870.92	3,474.13		3,474.13	2,667.25
52830-A MAINT-Gas	2,079.03	588.22		588.22	89.91
52840-A MAINT -Telephone/Cellular/Alarm	89.91				23,720.30
52900-A MAINT-Maintenance of Equipment	23,469.32	250.98		250.98	12,556.72
52910-A MAINT-Fuel	14,317.11		1,760.39	(1,760.39)	2,143.44
53010-A MAINT-Crosetti Building	1,783.44	360.00		360.00	527.36
53020-A MAINT-Harvest Building	196.35	331.01		331.01	66,498.50
53060-A MAINT-General Grounds	59,936.65	6,561.85		6,561.85	30,710.25
53070-A MAINT-Miscellaneous Buildings/Grounds	30,710.25				541.41
53080-A MAINT-Restrooms	541.41				3,484.16
53090-A MAINT-Horse Show Area	3,484.16				23,158.31
53100-A MAINT-Trash Removal / Cleanup, Nonfair	23,158.31				9,308.90
53200-A MAINT-Other Maintenance Expense	8,547.90	761.00		761.00	90,709.31
53300-A MAINT-Special Repairs & Maintenance	90,195.49	513.82		513.82	120.00
53310-A MAINT-Rodgers House	120.00				11,430.34
54200-A PUB-Professional Service	10,223.04	1,207.30		1,207.30	248.30
54300-A PUB-Supplies & Expense	248.30				97,731.53
54400-A PUB-Advertising	97,731.53				4,188.20
54500-A PUB-Promotional Expense	4,188.20				605.00
54600-A PUB-Public Relation Expense	605.00				5,162.40
54800-A PUB-Other - Flags, Banners, Posters	5,162.40				4,870.75
56101-A ATT-Salaries & Wages - Temp	4,870.75				70.62
56120-A ATT-Payroll Taxes	70.62				292.26
56130-A ATT-Workman's Comp Insurance	292.26				60,476.12
56200-A ATT-Professional Services	61,670.21	248.66	1,442.75	(1,194.09)	15,114.77
56300-A ATT-Supplies & Expense	15,114.77				530.00
56400-A ATT-Other	530.00				1,920.64
57000-A MISC-Miscellaneous Fair	1,920.64				9,197.86
57101-A MISC-Parking Lot-Salaries & Wages-Temp	9,197.86				534.45
57200-A MISC- Parking Supplies & Expenses	534.45				7,138.40
57400-A MISC-Exhibit Guide	7,138.40				727.30
57620-A JLA - BBQ, Lunch, Dinner	727.30				2,787.50
57630-A JLA - Labor Costs	2,787.50				27,067.08
57640-A JLA - Supplies & Expense	26,446.86	620.22		620.22	

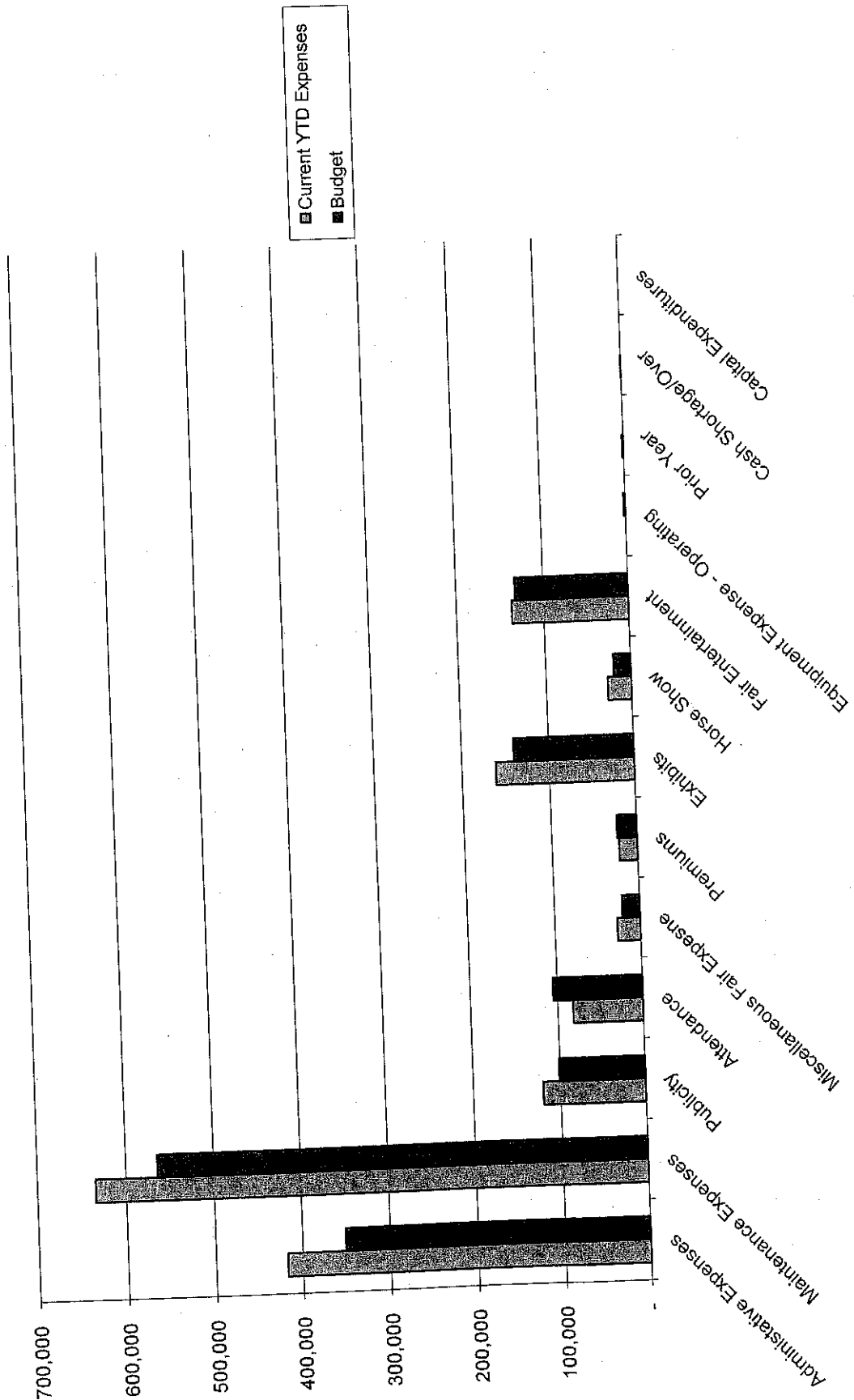
Trial Balance
Santa Cruz County Fair, 14th DAA
November 30, 2011

Account	Beginning Balance	Debit	Credit	Net Activity	Ending Balance
					(25.00)
57690-A JLA - Prior Year Expense Adjustment	(25.00)				919.23
57700-A MISC-Parking Lot Expense Fairtime	919.23				2,315.92
57800-A MISC-Other	2,315.92				4,231.50
57900-A MISC-Commerical / Concession Exhibits	4,231.50				19,670.76
58100-A PREM-Cash Awards	18,040.76	1,630.00		1,630.00	1,226.25
58200-A PREM-Trophies / Ribbons / Medals	1,226.25				44,791.41
63100-A EXH-Salaries & Wages - Permanent	41,655.41	3,136.00		3,136.00	10,028.00
63101-A EXH-Salaries & Wages - Temporary	10,028.00				19,119.48
63110-A EXH-Employee Benefits	17,306.66	1,812.82		1,812.82	4,589.90
63120-A EXH-Payroll Taxes	4,385.12	204.78		204.78	2,600.64
63130-A EXH-Workman's Comp. Insurance	2,412.48	188.16		188.16	-9,696.59
63200-A EXH-Judges	9,696.59				33,928.12
63300-A EXH-Professional Svcs - Dept Contracts	33,928.12				15,141.68
63400-A EXH-Supplies & Expense	15,141.68				65.00
63410-A EXH-Rabbit Dept / JFB Expense	65.00				(82.00)
63420-A EXH-Livestock Dept Expense	(82.00)				497.00
63500-A EXH-Poultry Expense	497.00				1,745.00
63530-A EXH-Carcass Contests	1,745.00				18,545.00
63650-A EXH-Tent & Booth Rental Exhibits	18,545.00				3,646.85
64200-A HS-Judges	3,646.85				938.00
64300-A HS-Professional Svcs - Horse Show Coord	938.00				16,791.69
64400-A HS-Supplies & Expense	17,208.14	(416.45)		(416.45)	3,793.33
64500-A HS-Cattle Fees	3,793.33				2,199.96
64600-A HS-Fair, Horse Show Awards	2,199.96				11,000.00
66200-A ENT-Professional Service	11,000.00				8,436.04
66300-A ENT-Supplies & Expense	8,436.04				59,531.39
66500-A ENT-Ground Entertainment	59,531.39				34,805.00
66600-A ENT-Amphitheather Entertainment	34,805.00				22,464.97
66700-A ENT-Other - Sound/Lights, Radios	22,464.97				1,325.51
80010-A Prior Year Expense Adjustment	1,325.51				265.91
85100-A Cash Shortage /Overage	265.91				101,430.30
90000-A Depreciation Expense	101,430.30				15,024.95
93500-A Expenditure - Master Plan	15,024.95				
	0.00	311,809.53	311,809.53	(0.00)	(0.00)

Current YTD Revenue vs Budget



Current YTD Expenses vs Budget



14TH DAA, SANTA CRUZ COUNTY FAIR
STATEMENT OF OPERATIONS
November-11

	Acct. No.	Actuals 2010	Prior YTD 11/30/10	Current YTD 11/30/11	Budget 2011	Balance of Budget	% Used 2011
OPERATING REVENUES:							
Admissions	41000	397,788	397,554	373,297	419,076	45,779	89%
Commercial Space	41500	39,075	39,305	39,180	44,446	5,266	88%
Concessions	42000	219,628	217,928	214,428	215,683	1,255	99%
Exhibits	43000	18,055	19,755	15,325	22,281	6,956	69%
Horse Show	44000	11,575	4,365	14,005	23,090	9,085	61%
Miscellaneous Fair	47000	96,110	112,910	84,535	130,900	46,365	65%
Interim Revenue	48000	519,925	500,973	425,259	494,043	68,784	86%
Prior Year Revenue Adjustment	49000	(11,888)	(11,588)	(910)	-	910	0%
Other Operating Revenue	49500	7,311	4,274	2,548	3,114	566	82%
		1,297,580	1,285,476	1,167,667	1,352,633	184,966	86%
OPERATING EXPENDITURES:							
Administrative Expenses	50000	309,720	281,929	417,805	350,548	(67,257)	119%
Maintenance Expenses	52000	588,828	599,608	633,875	563,869	(70,006)	112%
Publicity	54000	110,460	109,101	119,366	100,900	(18,466)	118%
Attendance	56000	141,740	97,570	81,355	104,752	23,397	78%
Miscellaneous Fair Expenses	57000	28,880	28,880	26,258	20,166	(6,092)	130%
Premiums	58000	23,927	23,976	20,897	23,000	2,103	91%
Exhibits	63000	153,395	148,891	160,666	140,194	(20,472)	115%
Horse Show	64000	8,010	11,010	27,370	19,879	(7,491)	138%
Fair Entertainment	66000	109,915	109,915	136,237	132,291	(3,946)	103%
Equipment Expense - Operating	72300	4,421	1,614	-	2,000	2,000	0%
Prior Year	80000	(20,171)	(16,597)	1,326	-	(1,326)	0%
Cash Shortage/Over	85000	612	(157)	266	-	(266)	0%
Capital Expenditures	91000	-	-	-	-	-	0%
Other	94500	-	-	-	-	-	0%
		1,459,737	1,395,739	1,625,420	1,457,599	(167,821)	112%
Net Operating Profit/Loss Before Depn		(162,157)	(110,262)	(457,753)	(104,966)	352,787	436%
Depreciation Expense	90000	122,499	107,398	101,430	122,231	20,801	83%
Net Operating Profit/Loss After Depn		(284,656)	(217,660)	(559,183)	(227,197)	331,986	246%
State Allocations - F&E		136,400	214,800	214,800	110,000	(104,800)	195%
Fairs 2000 Funding		-	-	-	-	-	0%
Other (Flex Capital used for Operating)		46,197	44,688	44,688	35,000	(9,688)	128%
Net Profit/Loss Before Depre w/ Allocation		20,440	149,225	(198,265)	40,034	238,299	-495%
Net Profit/Loss After Depre w/ Allocation		(102,059)	41,828	(299,695)	(82,197)	217,498	365%

14TH DAA, SANTA CRUZ COUNTY FAIR

Detail of Revenues

	Acct. No.	Actuals 2010	Prior YTD 11/30/10	Current YTD 11/30/11	Budget 2011	Balance of Budget	% Used 2011
ADMISSIONS TO GROUNDS							
Gate Admissions	41010	342,211	341,977	343,907	370,695	26,788	93%
Discounted Fair Admissions	41020	55,577	55,577	29,390	48,381	18,991	61%
TOTAL ADMISSION TO GROUNDS	41000	397,788	397,554	373,297	419,076	45,779	89%
INDUSTRIAL & COMMERCIAL SPACE							
Commercial Space Revenue	41500	-	-	-	-	-	0%
Outside Commercial Space	41510	37,405	37,405	37,530	42,356	4,826	89%
Inside Commercial Space	41520	1,670	1,900	1,650	2,090	440	79%
TOTAL INDUSTRIAL & COMMERCIAL SPACE	41500	39,075	39,305	39,180	44,446	5,266	88%
CONCESSION REVENUE							
Carnival	42100	64,707	64,599	62,365	71,059	8,694	88%
Carnival - Pre-Sale	42110	3,152	2,844	6,786	3,128	(3,658)	217%
Carnival - Pre-Sale - POP	42120	-	-	-	-	-	0%
Food Concessions	42200	131,378	131,794	124,010	141,496	17,486	88%
Non-Food Concessions	42300	2,650	950	2,472	-	(2,472)	0%
Percentage - Fair Alcohol	42310	17,741	17,741	18,795	-	(18,795)	0%
TOTAL CONCESSION REVENUE	42000	219,628	217,928	214,428	215,683	1,255	99%
EXHIBIT REVENUE							
Entry Fees - Exhibitor	43100	18,055	19,755	15,325	21,731	6,406	71%
Donated & Sponsored Awards	43200	-	-	-	550	550	0%
Cash Sponsorship	43210	-	-	-	-	-	0%
Trophy / Ribbon Sponsorship	43220	-	-	-	-	-	0%
Advertising Premium Book	43300	-	-	-	-	-	0%
Other - Depart Expense Ck Credit	43400	-	-	-	-	-	0%
TOTAL EXHIBIT REVENUE	43000	18,055	19,755	15,325	22,281	6,956	69%
HORSE SHOW							
Entry Fees Horse Show	44200	11,500	4,290	11,930	4,230	(7,700)	282%
Horse Show Sponsor	44300	-	-	-	-	-	0%
Cash Sponsorship	44310	-	-	-	-	-	0%
Stall Fees	44400	75	75	2,075	2,860	785	73%
Other - Horse Show Sponsor	44600	-	-	-	16,000	16,000	0%
TOTAL HORSE SHOW REVENUE	44000	11,575	4,365	14,005	23,090	9,085	61%

Detail of Revenues

	Acct. No.	Actuals 2010	Prior YTD 11/30/10	Current YTD 11/30/11	Budget 2011	Balance of Budget	% Used 2011
MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)							
Parking Lot	47100	70,425	77,100	68,921	84,810	15,889	81%
Utility Fee Reimbursement	47300	20	20	60	2,200	2,140	3%
Stall Fees - Fairtime	47500	-	-	-	-	-	0%
Camp Parking	47700	2,025	2,025	1,745	10,786	9,041	16%
Fair Camping	47710	7,940	7,940	6,290	-	(6,290)	0%
Other - ICE	47800	4,085	4,085	1,483	3,104	1,621	48%
Souvenirs	47810	-	-	-	-	-	0%
Service Fees	47820	-	-	(4)	-	4	0%
Revenue Protection Monies	47830	-	-	-	-	-	0%
Suspense for Cash Register	47890	-	-	-	-	-	0%
Sponsorships	47900	(12,500)	-	-	30,000	30,000	0%
Fair Sponsorships	47910	24,115	21,740	6,041	-	(6,041)	0%
Junior Fairboard Revenues	47920	-	-	-	-	-	0%
Grants	47930	-	-	-	-	-	0%
TOTAL MISCELLANEOUS FAIR	47000	96,110	112,910	84,535	130,900	46,365	65%
INTERIM REVENUE							
Building Rentals	48100	-	-	-	124,911	124,911	0%
Rental - Rodgers House	48101	934	734	553	-	(553)	0%
Rental - Crosetti Building	48110	81,096	75,696	51,848	-	(51,848)	0%
Rental - Harvest Building	48120	50,600	47,300	42,248	-	(42,248)	0%
Rental - Arts Building	48130	6,150	5,050	9,396	-	(9,396)	0%
Rental - Grange	48140	375	375	600	-	(600)	0%
Rental - Other Buildings, Railr	48150	300	300	-	-	-	0%
Rental - Amphitheater	48200	11,413	11,413	500	300,000	299,500	0%
Rental - Horse Shows	48210	139,731	139,731	70,005	-	(70,005)	0%
Rental - Trailer Rally	48220	880	880	1,325	-	(1,325)	0%
Rental - Picnic	48230	-	-	-	-	-	0%
Rental - Auto Races	48250	50,000	50,000	60,000	-	(60,000)	0%
Rental - Other Grounds	48260	98,308	89,843	97,679	-	(97,679)	0%
Rental - Equipment	48300	2,020	2,020	512	1,337	825	38%
Concession Revenue - Interim	48400	7,523	7,523	400	31,059	30,659	1%
S CCF Heritage Foundation	48410	19,760	18,262	-	-	-	0%
Jennie May's / Horse Show	48420	-	-	-	-	-	0%
Ocean Honda Speedway Concession	48430	10,000	10,000	-	-	-	0%
Utility Fee Reimbursement	48500	809	809	-	10	10	0%
Interim Parking Revenue	48600	39,139	40,149	90,044	35,750	(54,294)	252%
Other Interim Revenue	48700	-	-	-	976	976	0%
Grounds Concession %	48710	-	-	-	-	-	0%
Staff Labor	48720	-	-	150	-	(150)	0%
CFSA Unemployment Reimbursement	48730	-	-	-	-	-	0%
Other Misc Non-Fair Revenue	48740	887	887	-	-	-	0%
Sound System Rental	48750	-	-	-	-	-	0%
TOTAL INTERIM REVENUE	48000	519,925	500,973	425,259	494,043	68,784	86%
TOTAL PRIOR YEAR REVENUE ADJ	49000	(11,888)	(11,588)	(910)	-	910	0%
OTHER OPERATING REVENUE							
Interest Earnings	49510	2,043	833	704	1,000	296	70%
Discounts	49520	-	-	-	-	-	0%
Crosetti Kitchen - MBDT	49530	-	-	-	-	-	0%
Other	49540	5,267	3,442	1,844	2,114	270	87%
TOTAL OTHER OPERATING REVENUE	49500	7,311	4,274	2,548	3,114	566	82%

Detail of Expenditures

	Acct. No.	Actuals 2010	Prior YTD 11/30/10	Current YTD 11/30/11	Budget 2011	Balance of Budget	% Used 2011
ADMINISTRATION EXPENSE							
Salaries & Wages - Perm Emp Adm	50100	115,450	104,774	88,113	147,204	59,091	60%
Salaries & Wages - Temp Emp Adm	50200	16,978	16,026	64,975	48,084	(16,891)	135%
Benefits - Admin	50300	-	-	-	-	-	0%
Employee Benefits - Admin	50310	32,314	29,343	18,187	31,000	12,813	59%
Employee Payroll Taxes - Admin	50320	8,928	8,042	9,154	9,000	(154)	102%
Workman's Comp. Insurance	50330	428	7,257	9,754	16,000	6,246	61%
Compensated Leave Expense	50340	8,751	10,367	(4,351)	(11,008)	(6,657)	40%
Professional Services (Contractual)	50400	32,078	25,804	124,868	25,000	(99,868)	499%
Professional Svcs - Wtr/Copier	50410	3,935	2,689	5,252	-	(5,252)	0%
Director Expense	50500	123	223	2,492	750	(1,742)	332%
Travel / Training Expense	50600	2,005	2,005	465	5,500	5,035	8%
Mgmt Travel / Training Expense	50610	2,972	3,258	3,401	-	(3,401)	0%
Employee Travel / Training Expense	50620	769	769	69	-	(69)	0%
Other Travel / Training Expense	50630	736	736	629	-	(629)	0%
Office Supplies & Expense	50700	21,983	16,792	27,331	20,000	(7,331)	137%
Bank Service Charge	50710	213	213	20	-	(20)	0%
Telephone & Postage	50800	-	-	-	12,185	12,185	0%
Telephone	50810	7,483	6,602	12,661	-	(12,661)	0%
Postage	50820	5,882	5,812	5,146	-	(5,146)	0%
Dues & Subscriptions	50900	3,720	3,681	4,042	4,021	(21)	101%
Insurance	51000	28,291	22,621	30,466	28,390	(2,076)	107%
Other Misc Admin Expense	51100	8,762	8,847	12,809	6,647	(6,162)	193%
Unemployment Insurance	51200	7,920	6,068	2,322	7,775	5,453	30%
Audit Cost	51300	-	-	-	-	-	0%
Current year - Bad Debt Expense	51400	-	-	-	-	-	0%
TOTAL ADMINISTRATION EXPENSE	50000	309,720	281,929	417,805	350,548	(67,257)	119%
MAINTENANCE & GENERAL OPERATIONS							
Salaries & Wages - Perm Emp Main	52100	44,407	39,664	38,464	45,000	6,536	85%
Salaries & Wages - Temp Emp Main	52200	129,845	134,215	183,550	100,368	(83,182)	183%
Employee Benefits Maint	52210	18,922	17,196	20,170	20,000	(170)	101%
Payroll Taxes Maint	52220	6,072	5,782	6,347	6,500	153	98%
Workman's Comp Insurance	52230	12,378	11,837	14,334	21,805	7,471	66%
Professional Svcs - Interim Security	52300	9,850	9,850	24,156	22,302	(1,854)	108%
Professional Svcs - Well Service	52310	9,193	7,452	4,176	-	(4,176)	0%
Rental - Maintenance Equipment	52500	2,675	2,675	-	5,000	5,000	0%
Rental - Other Equipment	52510	4,932	4,932	1,859	-	(1,859)	0%
Light, Heat, Water and Power	52800	-	-	-	86,900	86,900	0%
Sewer Fees	52810	19,589	18,271	12,238	-	(12,238)	0%
Electricity	52820	62,008	55,683	62,345	-	(62,345)	0%
Gas	52830	7,364	3,723	2,667	-	(2,667)	0%
Maintenance of Equipment	52900	39,421	35,410	23,720	40,000	16,280	59%
Fuel	52910	9,224	8,625	12,557	-	(12,557)	0%
Maintenance of Bldgs & Grounds	53000	-	-	-	75,000	75,000	0%
Crosetti Building	53010	6,624	6,624	2,143	-	(2,143)	0%
Harvest Building	53020	(210)	(210)	527	-	(527)	0%
Arts Building	53030	-	-	-	-	-	0%
Nextel / TriWireless	53040	-	-	-	-	-	0%
First Alarm Service	53050	694	694	-	-	-	0%
General Grounds	53060	25,813	22,942	66,499	-	(66,499)	0%
Miscellaneous Buildings	53070	73,286	44,004	30,710	-	(30,710)	0%
Restrooms	53080	11,216	11,216	541	-	(541)	0%
Horse Show Area	53090	(4,625)	13,551	3,484	-	(3,484)	0%
Trash Removal / Cleanup, Nonfair	53100	8,467	8,350	23,158	20,185	(2,973)	115%
Other Maintenance Expense	53200	16,280	18,828	9,309	20,809	11,500	45%
Special Repairs & Maintenance	53300	73,380	116,468	90,709	100,000	9,291	91%
Rodgers House	53310	2,022	1,825	120	-	(120)	0%
Fairs 2000 Expense	53400	-	-	-	-	-	0%
TOTAL MAINTENANCE EXPENSE	52000	588,828	599,608	633,785	563,869	(69,916)	112%

14TH DAA, SANTA CRUZ COUNTY FAIR

Detail of Expenditures

	Acct. No.	Actuals 2010	Prior YTD 11/30/10	Current YTD 11/30/11	Budget 2011	Balance of Budget	% Used 2011
PUBLICITY EXPENSE							
Professional Services - Media	54200	11,294	11,003	11,430	20,000	8,570	57%
Supplies & Expense	54300	816	816	248	900	652	28%
Advertising	54400	97,232	96,164	97,732	78,000	(19,732)	125%
Promotional Expense	54500	718	718	4,188	1,500	(2,688)	279%
Public Relation Expense	54600	400	400	605	500	(105)	121%
Pre-Fair Expense	54700	-	-	-	-	-	0%
Other - Flags, Banners, Posters	54800	-	-	5,162	-	(5,162)	0%
TOTAL PUBLICITY EXPENSE	54000	110,460	109,101	119,366	100,900	(18,466)	118%
ATTENDANCE OPERATIONS							
Salaries & Wages - Permanent	56100	-	-	-	-	-	0%
Salaries & Wages - Temporary	56101	20,202	20,202	4,871	22,000	17,129	22%
Employee Benefits	56110	-	-	-	-	-	0%
Payroll Taxes	56120	293	293	71	293	222	24%
Workman's Comp Insurance	56130	1,212	1,212	292	3,300	3,008	9%
Professional Services	56200	95,657	51,726	60,476	60,985	509	99%
Admission Helper / Contractual	56210	3,812	3,812	-	-	-	0%
Supplies & Expense	56300	20,064	19,825	15,115	17,624	2,509	86%
Other	56400	500	500	530	550	20	96%
TOTAL ATTENDANCE OPERATIONS	56000	141,740	97,570	81,355	104,752	23,397	78%
MISCELLANEOUS FAIR EXPENSE							
Miscellaneous Fair	57000	479	479	1,921	-	(1,921)	0%
Parking Lot	57100	-	-	-	-	-	0%
Salaries & Wages - Perm, Parking Lot	57101	10,689	10,689	9,198	11,758	2,560	78%
Salaries & Wages - Temp, Parking Lot	57102	-	-	-	-	-	0%
Parking Lot Salaries	57110	-	-	-	-	-	0%
Fair Parkers / Contractual	57120	-	-	-	-	-	0%
Program Expense, Parking, Contractual	57200	10,000	10,000	534	-	(534)	0%
Exhibit Guide	57400	5,320	5,320	7,138	5,852	(1,286)	122%
Parking Lot Expense Fairtime	57700	-	-	919	-	(919)	0%
Other	57800	2,158	2,158	2,316	2,556	240	91%
Trash Removal	57810	-	-	-	-	-	0%
Fair Phones	57820	-	-	-	-	-	0%
Other, Miscellaneous	57830	234	234	-	-	-	0%
Commerical / Concession Exhibits	57900	-	-	4,232	-	(4,232)	0%
TOTAL MISCELLANEOUS FAIR	57000	28,880	28,880	26,258	20,166	(6,092)	130%

14TH DAA, SANTA CRUZ COUNTY FAIR

Detail of Expenditures

	Acct. No.	Actuals 2010	Prior YTD 11/30/10	Current YTD 11/30/11	Budget 2011	Balance of Budget	% Used 2011
PREMIUM EXPENSE (Excluding Horse Show)							
							94%
Cash Awards	58100	21,992	22,041	19,671	21,000	1,329	61%
Trophies / Ribbons / Medals	58200	1,935	1,935	1,226	2,000	774	0%
Sponsored Cash Awards	58300	-	-	-	-	-	0%
Sponsored Trophies / Ribbons	58400	-	-	-	-	-	0%
Junior Fairboard Expenses	58500	-	-	-	-	-	91%
TOTAL PREMIUM EXPENSE	58000	23,927	23,976	20,897	23,000	2,103	
EXHIBIT EXPENSE							
							125%
Salaries & Wages - Permanent	63100	37,726	34,881	44,791	35,820	(8,971)	79%
Salaries & Wages - Temporary	63101	12,348	12,698	10,028	12,698	2,670	96%
Employee Benefits	63110	19,475	17,764	19,119	20,000	881	115%
Payroll Taxes	63120	4,167	3,991	4,590	4,000	(590)	36%
Workman's Comp. Insurance	63130	2,357	2,177	2,601	7,278	4,677	38%
Judges	63200	23,681	23,636	9,697	25,466	15,769	146%
Professional Svcs - Dept Contracts	63300	22,854	24,764	33,928	23,233	(10,695)	178%
Supplies & Expense	63400	7,680	7,680	15,142	8,523	(6,619)	0%
Rabbit Dept / JFB Expense	63410	-	-	65	-	(65)	0%
Livestock Dept Expense	63420	2,746	2,428	(82)	-	82	0%
Ag Hort Expense	63430	-	-	-	-	-	0%
Home Arts Expense	63440	-	-	-	-	-	0%
Youth / Technology Expenses	63450	-	-	-	-	-	0%
Photography Expense	63460	-	-	-	-	-	0%
Fine Arts / Poetry Expenses	63470	-	-	-	-	-	0%
Home Brew Expense	63480	-	-	-	-	-	0%
Floriculture Expense	63490	-	-	-	-	-	0%
Poultry Expense	63500	1,790	300	497	3,176	2,679	16%
Ag Education / Amateur Wine Expense	63510	-	-	-	-	-	0%
Yesterday's Farm	63520	-	-	-	-	(1,745)	0%
Carcass Contests	63530	3,069	3,069	1,745	-	-	0%
Hobbies & Collectibles Expense	63540	-	-	-	-	(18,545)	0%
Tent & Booth Rental Exhibits	63650	15,502	15,502	18,545	-	-	0%
Decorations for Exhibits	63660	-	-	-	-	-	0%
Bug Barn	63670	-	-	-	-	-	0%
Other - Admin Tickets, Taffeta	63700	-	-	-	-	-	0%
TOTAL EXHIBIT EXPENSE	63000	153,395	148,891	160,666	140,194	(20,472)	115%
HORSE SHOW EXPENSE (Excluding Premiums)							
							51%
Judges	64200	6,808	6,808	3,647	7,103	3,456	29%
Professional Svcs - Horse Show Coordinat	64300	2,550	2,550	938	3,190	2,252	942%
Supplies & Expense	64400	(1,276)	1,724	16,792	1,782	(15,010)	63%
Cattle Fees	64500	(1,830)	(1,830)	3,793	6,000	2,207	122%
Fair, Horse Show Awards	64600	1,758	1,758	2,200	1,804	(396)	0%
Trophies, Medals, Ribbons	64720	-	-	-	-	-	0%
TOTAL HORSE SHOW EXPENSE	64000	8,010	11,010	27,370	19,879	(7,491)	138%

Statement of Operations - Junior Livestock Auction

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2010	Prior YTD 11/30/10	Current YTD 11/30/11	Budget 2011	Balance of Budget	% Used 2011
RESOURCES, JANUARY 1:	25100	39,954	41,496	29,393			
AUCTION REVENUES:							
JLA - Livestock Auction	47600	-	-	-	-	-	0%
JLA - Percentage from Auction	47610	14,533	14,533	14,790	-	(14,790)	0%
JLA - Sponsorship	47620	282	282	-	-	-	0%
JLA - Advertising Sales	47630	-	-	-	-	-	0%
JLA - Reimbursements	47640	-	-	-	-	-	0%
JLA - Prior Year Revenue Adjustment	47650	1,265	209	-	-	-	0%
JLA - Other	47660	5,748	5,676	5,206	-	(5,206)	0%
TOTAL REVENUES	47600	21,827	20,699	19,996	-	(19,996)	0%
TOTAL RESOURCES AVAILABLE		61,781	62,196	49,390			
AUCTION EXPENDITURES:							
JLA - Junior Livestock Auction	57600	-	-	-	-	-	0%
JLA - Payments to Sellers	57610	0	717	-	-	-	0%
JLA - BBQ, Lunch, Dinner	57620	1,542	1,542	727	-	(727)	0%
JLA - Labor Costs	57630	2,038	1,188	2,788	-	(2,788)	0%
JLA - Supplies & Expenses	57640	13,498	10,518	27,067	-	(27,067)	0%
JLA - Publicity	57650	576	576	-	-	-	0%
JLA - Leases and/or Rentals	57660	-	-	-	-	-	0%
JLA - Fuel & Utilities	57670	-	-	-	-	-	0%
JLA - Other	57680	359	803	-	-	-	0%
JLA - Prior Year Expense Adjustment	57690	-	-	(25)	-	25	0%
TOTAL EXPENDITURES	57600	18,013	15,342	30,557	-	(30,557)	0%
RESOURCES, DECEMBER 31:	25100	43,768	46,853	18,833			
NET EFFECT		3,814	5,357	(10,560)			

Statement of Operations - Restricted Funds

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2010	Prior YTD 11/30/10	Current YTD 11/30/11
REVENUES:				
Temp Restricted Funds	35000	-	-	103,503
TOTAL REVENUES		-	-	103,503
TOTAL RESOURCES AVAILABLE				
		-	-	103,503
EXPENSES:				
Expenditure - Master Plan	93500	-	-	15,025
TOTAL EXPENDITURES		-	-	15,025
NET EFFECT				
		-	-	88,478

Statement of Operations - Projects

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2010	Prior YTD 11/30/10	Current YTD 11/30/11
REVENUES:				
Fairs 2000 Funding	31300	-	-	-
Outside Funding for Capital Assets	31700	116,153	-	-
Other F&E Project Funds	31800	-	-	8,177
Capital Project Revenue - CCA Projects	31900	-	436	-
TOTAL REVENUES		116,153	436	8,177
TOTAL RESOURCES AVAILABLE		116,153	436	8,177
EXPENSES:				
Capital Expenditure - Land	91100	-	-	-
Capital Expenditure - Buildings	91200	-	-	-
Capital Expenditure - Equipment	91300	-	-	-
Prior year Expense Adjustment	91400	-	-	-
Expenditure - F&E Land	92100	-	-	-
Expenditure - F&E Buildings & Improv	92200	116,153	-	-
Expenditure - F&E Equipment	92300	-	-	-
Expenditure - F&E Repairs Mtc	92300	-	-	-
Expenditure - F&E Other	92300	-	-	-
Expenditure - CFSA Land	92300	-	-	-
Expenditure - CFSA Bldg & Grnds	93200	-	-	-
Expenditure - CFSA Equipment	93200	-	-	-
Expenditure - CFSA/CCA Other	93400	-	-	-
TOTAL EXPENDITURES		116,153	-	-
RESOURCES, DECEMBER 31:	29200	-	436	8,177
NET EFFECT		-	436	8,177

14TH DAA, SANTA CRUZ COUNTY FAIR

TOTAL 2011

2011

	Actual Jan-11	Actual Feb-11	Actual Mar-11	Actual Apr-11	Actual May-11	Actual Jun-11	Actual Jul-11	Actual Aug-11	Actual Sep-11	Actual Oct-11	Actual Nov-11	Actual Dec-11	TOTAL 2011
BEGINNING RESERVE	2,427,625	2,457,308	2,409,751	2,395,053	2,461,728	2,397,632	2,336,004	2,332,881	2,222,677	2,382,934	2,160,463	2,127,929	2,427,625
STATE ALLOCATION:	107,400	-	35,800	-	-	-	100,240	-	-	(28,640)	-	-	214,800
OTHER:	35,000	-	-	103,503	(313)	-	(93,503)	-	-	-	-	-	44,688
OPERATING REVENUES:													
Admissions	-	-	-	-	176	-	-	7,142	362,537	442	3,000	-	373,297
Commercial Space	-	-	-	-	-	-	-	-	40,470	(1,290)	-	-	39,180
Concessions	-	-	-	-	-	-	50	2,078	219,026	(9,420)	2,694	-	214,428
Exhibits	-	-	-	-	-	-	218	9,597	5,511	-	-	-	15,325
Horse Show	-	-	-	-	-	-	-	1,105	6,730	6,170	-	-	14,005
Miscellaneous Fair	-	-	-	-	22	220	650	2,741	77,178	1,074	2,650	-	84,535
Interim Revenue	20,351	33,062	40,577	57,162	38,572	52,276	68,690	48,395	32,116	14,714	19,345	-	425,259
Prior Year Revenue Adjustment	(1,000)	-	40	-	-	-	-	-	-	50	-	-	(910)
Other Operating Revenue	15	53	493	360	-	232	434	106	228	627	1	-	2,548
TOTAL OPERATING REVENUES	19,366	33,115	41,110	57,522	38,770	52,728	70,041	71,163	743,795	12,367	27,690	-	1,167,667

TOTAL AVAILABLE FUNDS	2,589,391	2,490,423	2,486,661	2,556,077	2,500,185	2,450,360	2,412,783	2,404,044	2,966,472	2,366,661	2,188,153	2,127,929	3,854,779
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	Actual Jan-11	Actual Feb-11	Actual Mar-11	Actual Apr-11	Actual May-11	Actual Jun-11	Actual Jul-11	Actual Aug-11	Actual Sep-11	Actual Oct-11	Actual Nov-11	Actual Dec-11	TOTAL 2011
OPERATING EXPENDITURES:													
Administrative Expenses	49,749	25,554	25,359	34,445	42,281	31,287	17,983	50,907	87,257	20,296	32,688	153	417,959
Maintenance Expenses	66,514	54,550	56,198	50,908	46,196	65,899	(32,182)	70,212	196,923	37,688	20,967	1,129	635,004
Publicity	1,563	30	595	100	1,478	1,872	7,135	13,661	28,585	63,140	1,207	-	119,366
Attendance	1,911	(5,046)	4,041	3,120	1,603	2,383	(3,719)	4,590	34,612	39,054	(1,194)	249	81,603
Miscellaneous Fair Expense	-	-	-	-	-	-	7,138	5,340	10,208	1,169	-	-	26,258
Premiums	-	-	-	-	(25)	-	-	-	3,727	15,566	1,630	-	20,897
Exhibits	11,896	5,252	5,416	5,153	8,586	5,776	14,257	25,169	59,250	14,567	5,342	1,129	161,795
Horse Show	-	-	-	-	2,405	-	3,282	1,248	16,498	3,736	(416)	-	27,370
Fair Entertainment	-	-	-	-	-	-	-	-	136,166	71	-	-	136,237
Equipment Expense - Operating	-	-	-	-	-	-	-	-	-	-	-	-	-
Prior Year	450	-	-	5	28	-	(170)	-	170	-	-	-	1,326
Cash Shortage/Over	-	-	-	-	-	-	-	96	-	-	-	-	266
Depreciation Expense	-	-	-	-	-	-	71,001	10,143	10,143	-	-	-	101,430
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL EXPENDITURES	132,083	80,671	91,609	94,349	102,553	114,356	79,903	181,368	583,538	206,198	60,223	2,660	1,729,510

ENDING RESERVE	2,457,308	2,409,751	2,395,053	2,461,728	2,397,632	2,336,004	2,332,881	2,222,677	2,382,934	2,160,463	2,127,929	2,125,269	2,125,269
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Santa Cruz County Fair, 14th DAA

AP Check Register

November 30, 2011

CHECK NO.	DATE	VENDOR	AMOUNT
6116	11/23/2011	Blanca Boyd	(416.45) (Voided)
6290	11/18/2011	C & N Tractors	504.64
6291	11/18/2011	Culligan Water Conditioning	123.62
6292	11/18/2011	KATHY'S LIFT TRUCK	1,998.00
6293	11/18/2011	JACINTA MCGINNIS	7.00
6294	11/18/2011	Pacific Gas And Electric	11,161.25
6295	11/18/2011	CHERYL VIVIAN	14.00
6296	11/28/2011	DEBBIE BIDDLE	24.00
6297	11/28/2011	Cabrillo Host Lions	23,085.00 (Voided)
6297	11/28/2011	Cabrillo Host Lions	(23,085.00) (Voided)
6298	11/28/2011	JULIE LAMBERT	25.00
6299	11/28/2011	VICTORIA SILVA	48.00
6300	11/28/2011	Stagnaro Strategic Marketing	44,727.94
6301	11/28/2011	Townsend's Auto Repair Inc	98.18
EFT Aug/Sept	11/8/2011	PERS	6,777.18
TOTAL PAYMENTS:			<u>65,092.36</u>

Santa Cruz County Fair, 14th DAA
Debitcard Purchases
November 30, 2011

CHECK NO.	DATE	VENDOR	AMOUNT
DEBIT 11/3/11	11/3/2011	HOME DEPOT	250.06
DEBIT11/10/11	11/10/2011	STAPLES	45.18
DEBIT11/14/11	11/14/2011	A TOOL SHED	5,920.20
DEBIT11/21/11	11/21/2011	Santa Cruz Sentinel	160.92
DEBIT11/21/11	11/21/2011	US Postal Services	31.20
DEBIT11/3/11	11/3/2011	HOME DEPOT	112.16 (Voided)
DEBIT11/3/11	11/3/2011	HOME DEPOT	32.45 (Voided)
DEBIT11/4/11	11/4/2011	COURTYARD BY MARRIOTT	282.50
DEBIT11/4/11	11/4/2011	COURTYARD BY MARRIOTT	156.93
TOTAL PAYMENTS:			<u>6,991.60</u>

Santa Cruz County Fair, 14th DAA

JLA AP Check Register

November 30, 2011

CHECK NO.	DATE	VENDOR	AMOUNT
1673	11/8/2011	WATSONVILLE COAST PRODUCE INC.	(73.10)
1684	11/8/2011	Dawn White	615.22
1685	11/8/2011	GARY STUBBLEFIELD	5,375.93
1686	11/8/2011	WATSONVILLE COAST PRODUCE INC.	73.10
Total Payments:			<u>5,991.15</u>

Santa Cruz County Fair, 14th DAA

Payroll Check Register

November 30, 2011

CHECK NO.	CHECK DATE	PPE DATE	EMPLOYEE NAME	AMOUNT
				1,568.00
0	11/15/2011	11/15/2011	Grunewald, Emily	3,600.00
0	11/15/2011	11/15/2011	BETHKE, MICHAEL	40.00
2722	11/15/2011	11/15/2011	D'AQUINO, TERESA	1,752.50
2723	11/15/2011	11/15/2011	DeLoera Navarro, Aurelio	112.50
2724	11/15/2011	11/15/2011	Daniels, Dave	544.00
2725	11/15/2011	11/15/2011	ERNST, ANN	480.00
2726	11/15/2011	11/15/2011	YANEZ, JOSE R.	330.00
2727	11/15/2011	11/15/2011	KAMINSKA, WIOLETA	1,200.00
2728	11/15/2011	11/15/2011	DeLoera Navarro, Luis	1,200.00
2729	11/15/2011	11/15/2011	DeLoera Navarro, MacLovio	68.00
2730	11/15/2011	11/15/2011	LANGBAUER, MARIA CANDIDA	1,568.00
0	11/30/2011	11/30/2011	Grunewald, Emily	3,433.68
0	11/30/2011	11/30/2011	BETHKE, MICHAEL	166.32
0	11/30/2011	11/30/2011	BETHKE, MICHAEL	40.00
2731	11/30/2011	11/30/2011	SOWERSBY, ALYSSA B.	1,671.53
2732	11/30/2011	11/30/2011	DeLoera Navarro, Aurelio	135.00
2733	11/30/2011	11/30/2011	Daniels, Dave	501.50
2734	11/30/2011	11/30/2011	ERNST, ANN	480.00
2735	11/30/2011	11/30/2011	YANEZ, JOSE R.	100.00
2736	11/30/2011	11/30/2011	KAMINSKA, WIOLETA	85.00
2737	11/30/2011	11/30/2011	LANGBAUER, MARIA CANDIDA	80.97
2738	11/30/2011	11/30/2011	DeLoera Navarro, Aurelio	
TOTAL PAYMENTS:				<u>19,157.00</u>